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1
            IN THE UNITED STATES DISTRICT COURT
             FOR THE NORTHERN DISTRICT OF OHIO
                     EASTERN DIVISION
 2.
    IN RE: NATIONAL : MDL No. 2804
    PRESCRIPTION OPIATE
                             : Case No. 17-md-2804
 4
    LITIGATION
    APPLIES TO ALL CASES : Hon. Dan A. Polster
 5
 6
 7
 8
                   HIGHLY CONFIDENTIAL
 9
         SUBJECT TO FURTHER CONFIDENTIALITY REVIEW
10
11
12
                      JANUARY 22, 2019
13
14
         VIDEOTAPED DEPOSITION OF FRED BENCIVENGO,
15
    taken pursuant to notice, was held at Marcus &
16
    Shapira, One Oxford Center, 35th Floor,
17
    Pittsburgh, Pennsylvania 15219, by and before Ann
    Medis, Registered Professional Reporter and Notary
18
    Public in and for the Commonwealth of
19
20
    Pennsylvania, on Tuesday, January 22, 2019,
21
    commencing at 2:08 p.m.
22
23
                GOLKOW LITIGATION SERVICES
           877.370.3377 ph | 917.591.5672 fax
24
                      deps@golkow.com
25
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1	APPEARANCES	1 *INDEX*
3	On behalf of Plaintiffs WAGSTAFF & CARTMELL, LLP	2 FRED BENCIVENGO PAGE 3 EXAMINATION BY MR. HUDSON 7, 170, 180
4	BY: TYLER HUDSON, ESQUIRE 4740 Grand Avenue, Suite 300	EXAMINATION BY MR. KOBRIN 156, 179
	Kansas City, Missouri 64112	5 * INDEX OF HBC-BENCIVENGO EXHIBITS *
5	816.701.1100 thudson@wcllp.com	6 NO. DESCRIPTION PAGE Exhibit 1 Giant Eagle Retail Operations - 19
6	•	7 Pharmacy Operations 11/13/14
7	On behalf of Defendant AmerisourceBergen Drug Corporation	org chart HBC_MDL00002216
8	•	9 Exhibit 2 Giant Eagle Retail Operations - 19
9	(By Phone/Livestream) JACKSON KELLY, LLP	Pharmacy Operations 6/1/15 org chart
10	BY: ANDREW N. SCHOCK ESQUIRE 50 South Main Street, Suite 201	HBC_MDL0002222
	Akron, Ohio 44308	Exhibit 3 Email, 6/26/13, from S. Cook to 68
11	330.252.9078 anschock@jacksonkelly.com	A. Anthony, et al., subject: Giant Eagle CSMP - 06/26/2013,
12	On behalf of Defendant Cardinal Health, Inc.	attaching CSMP Giant Eagle
14	PIETRAGALLO GORDON ALFANO BOSICK &	Threshold Report 062613.xlsx 14 HBC_MDL00136237 - 00136238
15	RASPANTI, LLP BY: JOHN A. SCHWAB, ESQUIRE	15 Exhibit 4 Email, 7/16/13, from S. Medina 72
	One Oxford Centre, 38th Floor	to A. Anthony, et al., subject: Giant Eagle CSMP 07.16.13
16	301 Grant Street Pittsburgh, Pennsylvania 15219	attaching Giant Eagle CSMP
17	412.263.2000 jas@pietragallo.com	07.16.13.xlsx HBC MDL00079510 - 00079511
18	V 1 0	Exhibit 5 Email, 7/16/13, from S. Medina 72
19	On behalf of Defendants Endo Pharmaceuticals, Endo Health Solutions and Par Pharmaceuticals	to A. Anthony, et al., subject:
20		Giant Eagle ĆŚMP 07.17.13 20 attaching Giant Eagle CSMP
21	(By Phone/Livestream) ARNOLD & PORTER KAYE SCHOLER LLP	07.17.13.xlsx
22	BY: JAKE MILLER, ESQUIRE 777 South Figueroa Street	21 HBC_MDL00079386 - 00079387 22 Exhibit 6 Email, 7/18/13, from S. Medina 72
	Los Angeles, CA 90017-5844 213.243.4000	to A. Anthony, et al., subject:
23	213.243.4000 jake.miller@arnoldporter.com	Giant Eagle CSMP, attaching Giant Eagle CSMP 07.18.13.xlsx
24 25	J	24 HBC_MĎL00079491 - 00079492
23	D 2	
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Page 6 Page 8 A. Once. 1 PROCEEDINGS 1 2 2 Q. And what was the nature of that case? 3 THE VIDEOGRAPHER: We are now on the A. It was an overdose actually on 4 methadone, and I was an expert witness for the 4 record. I'm a videographer retained by Golkow ⁵ Litigation Services. Today's date is Tuesday, defense. 6 January 22, 2019, and the time is 2:08 p.m. Q. And when was that, how long ago? 6 This video deposition is being held at One A. In the middle '90s. 8 Oxford Centre, Pittsburgh, PA, in the matter of Q. Well, it's been a little while. So I'll 9 National Prescription Opiate Litigation MDL, for just make sure that we understand the ground 10 the Northern District of Ohio. rules. I'm going to be asking questions. From 11 The deponent is Fred Bencivengo. time to time counsel may object. Unless your 12 Will counsel please identify themselves and counsel instructs you not to answer, will you state whom they represent. agree to answer my questions? 13 14 MR. HUDSON: Ty Hudson of Wagstaff & 14 A. Yes. 15 15 Cartmell for plaintiffs. Q. And if you don't understand my question, 16 MS. MONAGHAN: Meghan Monaghan from 16 will you let me know so I can rephrase it? 17 Covington & Burling on behalf of McKesson. A. Sure. 18 MR. SCHWAB: John Schwab on behalf of 18 Q. Is it fair that if you answer my 19 question, I can assume that you understood it? Cardinal. 20 MR. KOBRIN: Josh Kobrin of Marcus & 20 A. Yeah. 21 COUNSEL ON PHONE: Can others confirm, Shapira, on behalf of HBC Service Company. 21 22 THE VIDEOGRAPHER: And counsel on the is the text working for them on the live feed? phone, please identify yourselves. Because it's not working for me. 24 MR. BRODSKY: This is Richard Brodsky THE VIDEOGRAPHER: We are going off the ²⁵ from Jones Day on behalf of Walmart. 25 record. The time is 2:11 p.m. Page 7 Page 9 MR. MILLER: Hi. This is Jake Miller (Recess from 2:11 p.m. to 2:21 p.m.) 1 THE VIDEOGRAPHER: We're going back on ² from Arnold & Porter on behalf of the Endo and Par ³ defendants. I don't know if others on the phone ³ the record. The time is 2:21 p.m. 4 are having this issue, but at least for me, the 4 BY MR. HUDSON: 5 realtime feed does not appear to be working. I'm Q. Mr. Bencivengo, did I pronounce that 6 not seeing any text generated on the screen. correctly? 7 MR. SCHOCK: This is Andrew Schock of A. Yes. 8 Jackson Kelly for the AmerisouceBergen Drug Q. You understand that you're under oath? 9 Corporation. A. Yes. 10 THE VIDEOGRAPHER: The court reporter is 10 Q. You're swearing to tell the truth just 11 Ann Medis, and she will now swear in the witness. 11 like you would if you were in a courtroom in front 12 12 of a judge and a jury? FRED BENCIVENGO, 13 13 having been first duly sworn, was examined A. Yes. 14 and testified as follows: Q. You're doing a good job of this, but if 15 **EXAMINATION** 15 you could, just give audible answers as opposed to nonverbal nods or things like that. 16 BY MR. HUDSON: Q. Sir, could you please state your full 17 17 A. Okay. 18 18 name for the record. Q. And then lastly, if you need to take a 19 A. Fred Bencivengo. break at any time, just let me know, and we can go 20 Q. And what is your current address? off the record. All I would ask, if there's a 21 A. 3556 Layer Road in Warren, Ohio. pending question, you answer that before we go off the record; is that fair? 22 Q. Have you ever had your deposition taken 23 23 before? A. Yes. 24 A. Yes. 24 Q. What did you do to prepare for the 25 Q. How many times? 25 deposition today?

- 1 A. Met with counsel.
- 2 Q. Approximately how many hours did you
- 3 meet?
- A. With breaks and lunch, probably about
- seven hours.
- 6 Q. Did you look at documents?
- 7 A. Yes.
- Q. Before meeting with counsel for that
- ⁹ seven-hour meeting, had you done anything else to
- prepare for this deposition?
- 11 A. No.
- 12 Q. Had you talked to anyone about this
- 13 deposition?
- 14 A. Josh.
- 15 Q. Other than counsel.
- 16 A. No, no.
- 17 Q. I want to start then with your
- education. If you could, just describe where you
- 19 went to college.
- 20 A. I have a bachelor's degree in pharmacy.
- ²¹ I got in 1992 from Ohio Northern University.
- 22 Q. So explain to me what that degree is.
- 23 Is that a pharmacy degree?
- A. At that time, it was a five-year degree;
- 25 correct.

- Q. And would you describe it as a pharmacy
- ² degree or degree from pharmacy school?
- A. It's a pharmacy school. I have a
- ⁴ pharmacy degree.
- Q. After you received your pharmacy degree,
- 6 what did you do?
- A. I worked for an independent from '92 up
- 8 until 2000 in various roles. We had about four
- ⁹ stores and their single pharmacy, mail order
- 10 pharmacy. It split off. I managed the four
- 11 stores. It split off to four stores of retail and
- 12 one pretty nice size nursing home pharmacy. I got
- out of that part and became the operations
- ¹⁴ director of the retail side.
- 15 Q. What was the name of that company?
- 16 A. Conva-Med, C-O-N-V-A-Med.
- 17 Q. Where was that company located?
- 18 A. We had four stores. The headquarters
- ¹⁹ was out of Cornersburg; Cornersburg, Ohio,
- ²⁰ Austintown.
 - Q. And is that where you were located?
- 22 A. When we first started -- when we first
- 23 started, we started in Brookfield, moved out to
- ²⁴ that location. Then my office got moved over down
- 25 towards Youngstown.

- Q. Why did you leave Conva-Med?
- A. They closed.
- O. And why did they close?
 - A. Some bad business deals from the owners.
- Q. Was there any sort of investigation by
- ⁶ the DEA or others of the company?
- A. No. It was a typical independent
- closing. We just couldn't do it anymore, and we
- sold our files.
- Q. So when you mean bad business deals, you
- 11 just mean like financially they just made
- 12 decisions that caused them to lose money instead
- 13 of make money?
- 14 A. Yeah. The two owners were clashing.
 - Q. We're starting to talk over each other,
 - and I'm sometimes guilty of that, too. So if we
- could, as best you can, let me finish my question
- and then I will do my very best to let you finish
- your answer before we start talking because,
- 20 otherwise, she's going to become very upset with
- 21

15

- 22 So Conva-Med closed in 2000, and at that
- 23 point, did you go to work for Giant Eagle?
- 24 A. Yes.
- 25 Q. And what was your first role at Giant

Page 13

¹ Eagle?

10

13

19

22

- A. I was the pharmacy manager in the store
- ³ in Ravenna, Ohio.
- Q. Say the name of the town again.
 - A. Ravenna.
- Q. How long did you remain at that store?
- A. Until approximately the end of 2006.
- Q. And at that point, were you promoted to
- a pharmacy district leader?
 - A. Correct.
- 11 Q. What territory did you have in 2006 when
- you became a pharmacy district leader?
 - A. The Akron/Canton area.
 - Q. And do you remain in that role as a
- pharmacy district leader today?
- 16 A. Yes.
- 17 Q. Is pharmacy district leader sometimes
- 18 referred to as a PDL?
 - A. That's exactly what it is, yeah.
- 20 Q. So if I use the acronym PDL, you'll know
- what I mean, pharmacy district leader?
 - A. Yes.
 - Q. Has your territory, PDL territory
- changed between 2006 and today? 24
 - A. Actually, I'm back to the stores I was

- ¹ in in 2006. But, yes, it's changed over the year.
- Q. If you could, just walk me through the
- ³ evolution over that, I think, it's 12 years or so.
- A. Not hitting the dates correctly, I had
- ⁵ had that territory probably for about two years.
- ⁶ I took over the Youngstown/Erie, Pennsylvania
- ⁷ region for a very small period of time. I went up
- 8 in east Cleveland after that.
- 9 Q. And the east Cleveland territory, how
- 10 long did you have that?
- 11 A. For a couple of years.
- Q. Do you have a ballpark on what those
- 13 years would be?
- A. Probably from I want to say '15 maybe to
- 15 '17.
- Q. And how about when you switched over to
- ¹⁷ the territory in Pennsylvania, did you add those
- 18 stores, or did you shift completely from Ohio to
- 19 Pennsylvania?
- A. There's not enough stores in Erie, so I
- 21 had Youngstown/warren. There was 13 or 14 stores
- 22 there and then the five or six stores in Erie.
- Q. But all of those stores in Pennsylvania?
- A. Yeah. It was a split. There was like
- 25 13 or 14 in Ohio, and the rest were in

- ¹ cover or have you covered?
 - 2 MR. KOBRIN: If you know.
 - 3 THE WITNESS: 60 to 80.
 - ⁴ BY MR. HUDSON:
 - Q. And from 2006 until today, would you say
 - ⁶ the prescription volume of opioids has gone up,
 - ⁷ down or remained constant in that 12-year period?
 - 8 MR. KOBRIN: Object to form.
 - THE WITNESS: I would say it went up,
- and now it's backing back down a little bit.
- 11 BY MR. HUDSON:
- Q. And at what point would you say that it
- 13 hit the height of the rise, I guess?
- A. I can't even assume that, but I can tell
- 15 you that it started declining when they made --
- once they made Vicodin a CII.
- Q. So Vicodin is a hydrocodone combination
- 18 product?
- ¹⁹ A. Yes.
- Q. So when it was reclassified from a
- ²¹ Schedule III to a Schedule II in October of 2014,
- 22 you would say that that's sort of a point in time
- 23 that you can point to where you felt like that
- ²⁴ changed?
- A. Changed prescribing habits.

Page 15

- ¹ Pennsylvania.
- Q. And then in 2017, then you went back to
- ³ the region that had the Akron?
- 4 A. Yeah. They redraw the lines every once
- ⁵ in a while, add stores, take stores away. But for
- ⁶ the most part, the stores I have now were the
- ⁷ stores I started at, for the most part.
- 8 Q. So during the entire -- is it 12 years?
- ⁹ Is that about right?
- 10 A. Yes.
- Q. -- 12-year period, you were continuously
- 12 covering stores in Ohio?
- 13 A. Correct.
- Q. But for a couple of years you had -- you
- ¹⁵ were added some stores in Ohio, I mean, in
- ¹⁶ Pennsylvania as well; correct?
- ¹⁷ A. Correct.
- Q. In terms of the State of Ohio, do you
- ¹⁹ have a sense of how many pharmacies Giant Eagle
- 20 has?
- A. Probably about -- I'm assuming about
- ²² 120, somewhere around there.
- Q. And of those, how many -- over your 12
- ²⁴ years, I know it's sort of fluctuated a little
- ²⁵ bit, how many of those Ohio pharmacies did you

Q. And since that change, the amount of

- ² prescriptions for opioids, at least in your
- ³ territory, has gone down?
- MR. KOBRIN: Object to form.
- 5 THE WITNESS: I don't see that number,
- 6 so I'm not going to -- I don't know.
- ⁷ BY MR. HUDSON:
- 8 Q. Well, you see the prescription volumes
- ⁹ in your territory; right?
- 10 A. I see a total number of prescriptions
- ¹ for the week, not broken down what they are.
- Q. Right. And that's all I was saying. As
- ³ a whole, the opioids as a whole you --
 - MR. KOBRIN: Object to form.
- THE WITNESS: The prescription volume as
- a whole with opioids being a small part of it
- ¹⁷ along with everything else we dispense, I see it
- ¹⁸ doing this (indicating).
- 19 BY MR. HUDSON:
- Q. I guess my questions are focused on
- 21 opioids. So for opioids -- and let's make it more
- 22 precise and say opioid, the volume of
- ²³ prescriptions being filled by Giant Eagle
- ²⁴ pharmacy.
- So in your role as a PDL in your territories

- ¹ in Ohio, over the 12-year period that you've been
- ² in that role, would you say that the opioid
- ³ prescription numbers for Giant Eagle pharmacies
- 4 has gone up, down or remained constant?
- 5 MR. KOBRIN: Object to form.
- 6 THE WITNESS: From 2006 to -- what was
- the final date?
- BY MR. HUDSON:
- 9 Q. To present.
- 10 MR. KOBRIN: If you know.
- 11 THE WITNESS: I would say up a little
- 12 and then back down.
- BY MR. HUDSON:
- Q. And then when you say back down, then
- 15 that was the point that you made about Vicodin
- ¹⁶ switching from a Schedule III to a Schedule II?
- 17 A. Correct.
- 18 Q. In your 12 years as a PDL, who did you
- 19 report to?
- 20 A. I started reporting to Randy Heiser and
- then Anthony Mollica and then Greg Carlson, Mark
- ²² Doerr. At present it's Michael Chappell.
- Q. So it's five different people. Any
- 24 sense of the timeframes of when those direct
- ²⁵ reports for you changed?

- Q. That's helpful. We can figure it out
- ⁴ from there. So you as a PDL, you and the other

¹ would say 2013, 2014. It was as soon as Randy

- ⁵ PDLs then reported directly up to the
- vice-president of pharmacy operations?
 - A. At the time, correct.
- Q. And does that remain true today, that
- your direct report is the VP of pharmacy
- operations?

² left.

- 11 A. No.
- 12 Q. Who do you report up to now? 13
 - A. Mike Chappell is the operations
- 14 director.
- 15 Q. So now you report to the operations
- director?
- 17 A. Correct.
- 18 Q. Did Giant Eagle reorganize in terms of
- 19 the reports?
- 20 A. Yes. Greg left. Yeah, they did a
- little bit of reorganization, just who you report
- 22 to.
- 23 Q. Is the operations manager still part of
 - the pharmacy department?
- A. Yes. It's the operations director,

Page 19

- A. No, no. I mean, Randy promoted Anthony,
- ² and they were both still with us. Instead of
- ³ reporting to Anthony or instead of reporting to
- ⁴ Randy, we would report to Anthony. You could
- ⁵ see -- I'm sure you can get whenever Anthony left
- ⁶ is when we started reporting to Greg. Then it
- ⁷ just falls into place.
- 8 (HBC-Bencivengo Exhibits 1 - 2 were marked.)
- 9 BY MR. HUDSON:
- Q. I'll mark here as Exhibit 1 a copy of an
- 11 organizational chart. This is the earliest one we
- 12 could find. This at least gives us one point in
- 13 time. Actually, I'll go ahead and mark another
- 14 one, too.
- 15 MR. HUDSON: So Exhibit 1 is 6016 and
- ¹⁶ Exhibit 2 is 6017.
- 17 BY MR. HUDSON:
- Q. These are a couple of organizational
- 19 charts. It looks like in this time in November of
- 20 2014 and June of 2015 you were reporting to
- 21 Mr. Carlson.
- 22 A. That's correct.
- Q. Does this give you any more recollection
- ²⁴ on when you maybe began reporting to Mr. Carlson?
- 25 A. If this is the earliest we got, then I

- ¹ director of operations.
- Q. So in your role as a pharmacy district

Page 21

- ³ leader, describe what your responsibilities are.
- A. It started off buying drugs. Anything
- ⁵ that falls under operations. So whether it's
- 6 involved with hiring, firing, enforcing policies,
- corrective actions, taking care of any quality
- issues and whatever else my boss would ask us to
- do which pertains to running a pharmacy,
- controlling labor, helping in buyouts.
 - Q. Is your role limited to overseeing the
- particular retail pharmacies in your territory?
- A. Correct. I oversee 33 pharmacies. Like if someone is on vacation, I might cover their
- stores for a week just as a point person.
- 16 Q. Sure. But for example, you're aware
- that there was a warehouse, HBC warehouse in
- Washington, Pennsylvania?
 - A. I'm aware of it.
- 20 MR. KOBRIN: Object to form.
- BY MR. HUDSON:
- 22 Q. And would you have any responsibilities
- related to that warehouse?
- 24 A. No.

19

25

Q. How did your -- how does your

- 1 compensation work as a pharmacy district leader?
- ² Like do you obtain a base salary and then
- ³ incentive compensation, or how does this
- 4 compensation system work for PDLs?
- 5 MR. KOBRIN: Object to form.
 - THE WITNESS: It's basically just a
- ⁷ percentage higher than the pharmacy manager.
- 8 Bonus structure is if there's any bonuses based on
- ⁹ company overall performance. I don't have any
- 10 drivers for myself. I mean, there are goals, but
- 11 they don't determine any part of my bonus. It's
- 12 all or none. We all seven get it or we all seven
- 13 don't get it.
- Q. When you say you all seven get it, you
- ¹⁵ all seven would get a bonus if whatever the target
- 16 is is met?
- 17 A. Correct.
- Q. What is the target for PDLs?
- A. It's based on store Giant Eagle sales,
- 20 Giant Eagle as a company, not pharmacy. We're not
- 21 separate out. We're separate out as we speak
- 22 today. This is the first time. But every other
- 23 year has been -- if the pharmacy -- if Giant Eagle
- ²⁴ was projected to hit this target as a company and
- ²⁵ we did, then the seven people under this district
 - Page 23
- ¹ leader would get the bonus.
- Q. Would it be those seven people or it
- 3 would be everybody companywide including the PDLs
- 4 and then PDLs would get a certain percentage
- 5 bonus?
- 6 A. Correct.
- Q. So the comp system, to your knowledge,
- 8 between 2006 and 2018 was set up so that everyone
- 9 would get a salary and then a bonus, and a bonus
- 10 would be set off of a performance metric for the
- 11 company as a whole. And then the only difference
- 12 for any particular types of employees would be the
- percentage bonus that they would get?
- MR. KOBRIN: Object to form.
- THE WITNESS: The only change we made
- was in the past starting in 2006. Even when I was
- in the store, just the pharmacy manager was
- 18 eligible for the bonus. We changed. The staff
- 19 pharmacist and the floater pharmacist can share a
- 20 piece of that, too.
- 21 BY MR. HUDSON:
- Q. I want to make sure I understand the
- 23 compensation system that existed from 2006 to
- 24 2018.
- Am I correct though that employees who

- 1 potentially were eligible for a bonus, the way
- ² that bonuses were determined was based off of the
- ³ total performance of the company?
- A. Correct.
- Q. And then particular categories of
- ⁶ employees that were eligible for bonuses, like you
- ⁷ as a PDL, for example, you and the other six PDLs
- 8 would all be entitled to the same percentage
- 9 bonus?

10

- A. Correct.
- MR. KOBRIN: Object to form.
- 12 BY MR. HUDSON:
- Q. And that was true, just to close out
- 14 this topic, that was true that entire 11 years or
- 12 years until -- 2019 is what you're saying is
- ¹⁶ when now the structure is changed?
- 17 A. Correct.
 - Q. So from your individual standpoint,
- 19 there was no way for you to achieve any particular
- 20 bonus or incentive compensation based off of any
- 21 individual performance?
- 22 A. No.
- Q. What about raises in salary, did those
- differ among PDLs?
 - A. Salaries may differ a little depending

Page 25

- ¹ on when we were hired, but the raise was always
- ² standard. If it was two percent, everyone got two
- ³ percent.
- Q. So year to year the salaries weren't
- ⁵ based off of performance metrics, your individual
- ⁶ performance of sales that occurred in your
- ⁷ territory or any individual financial metrics like
- 8 that?
- ⁹ A. You said salary. You mean salary or
- 10 bonus?

- 11 Q. Salary. Sorry.
- 12 A. No, no.
 - Q. And you already testified about the
- 14 bonus; right?
- ¹⁵ A. Correct.
- Q. So to your knowledge, there was no
- ability to get an increase in salary or any sort
- 18 of incentive compensation based off of any
- ¹⁹ individual performance by yourself or the
- ²⁰ pharmacies in your territories?
- MR. KOBRIN: Object to form.
- THE WITNESS: That's correct.
- 23 BY MR. HUDSON:
- Q. Tell me, if you can recall, the first
- 25 time that you heard the phrase suspicious order

Page 26 ¹ monitoring. 1 ordering 10 and now they're ordering 25 --MR. KOBRIN: Object to form. A. Years. It's at least 14, 15, somewhere ³ BY MR. HUDSON: around there. Q. Back at some point when you became a O. -- bottles. Did I understand that 5 PDL?

- 6 A. Oh, for sure, yes.
- Q. I guess even 14, 15 would be before
- 8 that; right? So prior to becoming a PDL, you'd
- heard of the phrase suspicious order monitoring?
- 10 MR. KOBRIN: Object to form.
- 11 THE WITNESS: When I became a PDL in
- 12 2007, no, I didn't hear that before in the store.
- 13 BY MR. HUDSON:
- 14 Q. You had not heard that phrase before?
- 15 A. In the store, no.
- 16 Q. So at some point when you became a PDL,
- ¹⁷ you learned of the phrase suspicious order
- monitoring?
- 19 A. Correct.
- 20 Q. And do you recall how you learned of
- 21 that phrase?
- 22 A. We attend meetings. We're copied on
- ²³ emails. We attend seminars. So it's probably
- ²⁴ either we were looking at software at a seminar or
- ²⁵ I was with George Chunderlik.

- 5 right?
- A. Correct.
- Q. Any other orders or types of orders that
- you can think of that would fall within your
- understanding of suspicious orders?
- 10 A. No.
- 11 Q. Do you have any understanding of whether
- 12 manufacturers, distributors or dispensers have any
- 13 obligations under federal law to monitor orders of
- controlled substances?
 - MR. KOBRIN: Object to form.
- 16 THE WITNESS: You have to repeat that question.
- BY MR. HUDSON:
- Q. Sure. Do you have any understanding of
- whether manufacturers, distributors or dispensers
- have any obligations under federal law to monitor
- suspicious orders of controlled substances?
- 23 A. Yes.

24

- Q. What is your understanding?
- 25 A. It's basically what you just said, just

Page 27

- MR. KOBRIN: Don't speculate. If you 1
- ² know.
- THE WITNESS: That's how it is. It was
- 4 nothing formal. There's suspicious order
- 5 monitoring, and we're going to look at some
- ⁶ software and some things to solve it.
- ⁷ BY MR. HUDSON:
- 8 Q. Do you remember any more specifically
- ⁹ though how you came to understand -- let me take a
- 10 step back. Let me ask it this way. To you what
- 11 does the phrase suspicious order monitoring mean?
- 12 A. Looking at an order to make sure it's 13 not suspicious.
- 14 Q. What in your mind is a suspicious order?
- 15 A. Something maybe -- if I'm ordering 10
- ¹⁶ bottles of something a week and all of a sudden I
- order 25, it's suspicious. It might not be
- 18 something bad. It's just something we have to
- 19 look at.
- Q. So one example of a suspicious order
- 21 would be an order of unusual size?
- 22 A. Correct.
- Q. I guess the example you gave would be
- 24 one that would be an order that deviated from the
- ²⁵ past; right? You said it used to be they were

1 to make sure that nothing is out of the ordinary,

Page 29

- ² make sure nothing is suspicious, make sure
- ³ everything is -- make sure what we're ordering is
- ⁴ what is needed.
- Q. And do you have an understanding of
- ⁶ whether or not there's different obligations for
- distributors versus dispensers?
 - A. I've never worked for a distributor, so
- I can only speak for dispensers, but yes.
- Q. Do you have any knowledge about the obligations of the Controlled Substances Act as
- 12 they relate to distributors?
 - MR. KOBRIN: Object to form.
- 14 THE WITNESS: No. I've never worked for
- a distributor.

13

- BY MR. HUDSON:
- Q. And I assume then you've never attended
- seminars or education or training, anything like
- that, that would relate to obligations of
- distributors to monitor controlled substances?
- MR. KOBRIN: Object to form.
- 22 BY MR. HUDSON:
- 23 Q. Suspicious orders of controlled
- 24 substances.

25

MR. KOBRIN: Object to form.

Page 30 THE WITNESS: Correct.

² BY MR. HUDSON:

- Q. How about dispensers, that would be like
- the retail pharmacies in your territory; right? 5
 - A. Correct.

1

- 6 Q. Have you attended any seminars or
- obtained any training on the obligations of retail
- pharmacies to monitor for suspicious orders?
- 9 MR. KOBRIN: Object to form.
- 10 THE WITNESS: I had some training on
- ¹¹ what the expectations are through George.
- 12 BY MR. HUDSON:
- 13 Q. Through George Chunderlik?
- 14 A. Yeah.
- 15 Q. Was that all of the PDLs or just you?
- 16 A. I believe it was all the PDLs, but I'm
- 17 not going to speculate on that. I know that I
- started receiving questions from the office. I
- ¹⁹ was interested in it, so I reached out to him. He
- spent some time with me on it.
- 21 Q. Do you have any ballpark timeframe on
- when you and George went over it?
- 23 A. I would say last year sometime, but I
- don't remember.
- 25 Q. How about prior to -- let's just zero in

- ¹ would interact with besides Mr. Millward?
- A. Millward, Adrienne Anthony. Almost
- everyone on this list. It's a small group.
- Q. When you say everyone on that list, are
- you looking at Exhibit 1 or Exhibit 2?
- A. 1 and 2.
 - Q. So Exhibits 1 and 2, who are you --
- you're looking to the left under people underneath
- Mr. Millward?
- 10 A. Yes.
- 11 Q. Adrienne Anthony, George Chunderlik?
- 12 A. Lynne Kolas.
- 13 Q. Lynne Kolas?
- 14 A. Yep, Rick Springer. In that big box
- only a couple of them.
- 16 Q. Which ones, which people in the big box?
- 17 A. Rick Westfall.
- 18 MR. KOBRIN: He's talking about people
- you interacted with on a daily basis.
- 20 THE WITNESS: Oh, yeah, these guys are
- 21 in the field.
- 22 BY MR. HUDSON:
- 23 Q. Mr. Millward was the head of pharmacy
- quality and compliance?
 - A. Correct.

- 1 on anything prior to 2016, any conversations with
- ² anyone at Giant Eagle or seminars or training or
- 3 anything else specifically focused on monitoring
- 4 suspicious orders of controlled substances.
- MR. KOBRIN: Object to form. Are you
- 6 talking about from a store to a distribution or
- are you talking generally?
- 8 MR. HUDSON: In general.
- 9 THE WITNESS: No.
- 10 BY MR. HUDSON:
- Q. How much interaction would you say that
- 12 you had with Mr. Chunderlik or Mr. Millward or
- 13 anyone else from their team between 2009 and 2016?
- A. We interact almost daily, especially
- ¹⁵ when Millward was here.
- 16 Q. You interacted with -- who would you say
- 17 you interacted with daily?
- 18 A. Probably Joe Millward.
- 19 MR. KOBRIN: Are you talking about for
- the entire period of time?
- THE WITNESS: He has some different
- 22 roles, too.
- 23 BY MR. HUDSON:
- Q. We'll get into that. Who else would you
- 25 say during that 2009 to 2016 timeframe that you

- Page 33 Q. And so what is your understanding of his
- ² role for pharmacy quality?
- A. That's why when you said who did you
- ⁴ interact with the most, I interacted with him
- 5 mostly on quality, following up on incidents,
- ⁶ whether things are errors or not, pharmacists in
- ⁷ trouble with errors, trying to correct that kind
- ⁸ of stuff. So my interactions were more with him
- on the quality side and less on the compliance
- 10 side.
- 11 Q. How about Mr. Chunderlik, did you have
- 12 regular communications with him, or did you
 - usually work through Mr. Millward?
 - A. I'd usually work through Mr. Millward.
- Q. Tell me, if you could, the types of
- quality issues that you would work through with Mr. Millward or others in his group.
- 18 MR. KOBRIN: Object to form.
- 19 THE WITNESS: Any time an error is made
- ²⁰ in the pharmacy, there's a procedure we go
- 21 through. You follow up on every single one of
- 22 them. So in his role in that time period, we
- ²³ would follow up with him. Here's what happened.
- Here's my action plan. And we'd work the plan,
- ²⁵ and there would be an outcome out of it.

¹ BY MR. HUDSON:

- Q. When you say work the plan, you mean some sort of action items are put in place to
- ⁴ solve whatever the problem was that led you to
- 5 reach out to him?
 - A. Correct.
- Q. Can you think of some examples of errors or problems that would come up from time to time in pharmacies?
- MR. KOBRIN: Object to form.

THE WITNESS: Wrong drugs, wrong directions, wrong patient label. The list goes on and on. We -- I won't use the word expect, but

- 14 those things happen. You try to minimize them.
- But if you have someone kind of out of that bell
 curve, that's when this group gets involved. So
- 17 we can either help them. Are they at the wrong
- 18 store? Are they in the wrong position?
- We go through painstaking steps to keep them, but sometimes unfortunately the decision is made
- 21 to let them go.
- 22 BY MR. HUDSON:
- Q. How about on the compliance side, what
- ²⁴ would be examples of compliance issues that you
- ²⁵ would reach out to Mr. Millward or his team about?

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- Q. So if inventory counts were wrong?
- ² A. Exactly.
- Q. Then that would be an example of where you would get them involved.
- Any other compliance issues you can think of where you were interacting with Mr. Millward or
- ⁷ his group?
 - A. Compliance issues, I mean, I guess
- ⁹ compliance is such a big umbrella. If a customer
- o would come in and we would deem the prescription
- 11 wasn't valid and we weren't going to fill it, we
- ¹² just wanted to make sure everyone knew about it
- 13 and these are the reasons why and we're going to
- 14 send them away.
- Q. Would you reach out to Mr. Millward or someone in his group each time a pharmacy would
- decide not to fill a prescription, or how would
- 18 there be -- how would the decision be made as to
- ¹⁹ whether or not to contact them or not?
- MR. KOBRIN: Object to form. Who is them!?
- MR. HUDSON: Mr. Millward or his group.
- THE WITNESS: Only if there was a
- situation where the customer would come back and
- say, I'm going to sue you, or there was any kind

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MR. KOBRIN: Object to form.

THE WITNESS: We have to do monthly audits of our narcotics, CIIs. Again, monthly, so

- ⁴ if I look at those and something is missing, if
- ⁵ they expect to have 630 in the tablet and there's
- ⁶ 540, we need to investigate that and find out. So
- ⁷ that's when George and Joe and the state board and
- 8 the DEA get involved. We either find it --
- ⁹ sometimes we don't find it. But the second we're
- 10 notified via email, we start the process.
- 11 BY MR. HUDSON:

14

- Q. How are you notified about the results of the monthly audits?
 - A. They're emailed to me.
- Q. Other than monthly audits, are there any other compliance issues you can think of that existed in the 2009 to 2016 timeframe where you
- would interact with Mr. Millward or his group?
 A. If something was off. We have strengths
- ²⁰ in place. Perpetual inventory, if that was off.
- If we were getting a delivery and there's supposedto be ten bottles of Vicodin and there's only nine
- ²³ and the pharmacist signed for it, got to get
- $^{24}\,$ involved. So any sort of issue with drug coming
- ²⁵ in and drug going out.

¹ of threat made. The majority of the time, I think

- ² these people know if you're giving it back to
- ³ them. They're out the door.
- Q. Did any of the pharmacies in your
- ⁵ territory ever keep logs of prescriptions that
- 6 were attempted to be filled or not filled by the
- ⁷ pharmacists?
- 8 MR. KOBRIN: Object to form.
- 9 THE WITNESS: No.
- 10 BY MR. HUDSON:
- Q. As you sit here today, do you have any sense of how many times pharmacists in your
- territory would decide not to fill a prescription?
- MR. KOBRIN: During the entire time?

 MR HUDSON: Yeah between 2009 an
- MR. HUDSON: Yeah, between 2009 and 2016.
- MR. KOBRIN: If you can give an answer.
- THE WITNESS: I can't speculate. I can
- ¹⁹ tell you a hundred percent it happens.
- O BY MR. HUDSON:
- Q. Did any pharmacist in your territory
- between 2009 and 2016 ever bring to your attention
 any concerns about patients or prescribers or pain
- 24 clinics where patients were coming and trying to
- ²⁵ fill prescriptions and the pharmacist felt like

- 1 they may not be valid or they'd be at risk of ² diversion?
- 3 MR. KOBRIN: Object to form.
- 4 THE WITNESS: Yes.
- BY MR. HUDSON:
- 6 Q. How many times would you say that happened?
- A. Again, with the new law being capped, I couldn't even speculate. I know that it happens.
- Q. Do you remember any of the details ¹¹ around any times where pharmacists ever raised 12 concerns with you?
- A. The majority of the time, if the doctor 13 14 has a bad name in the area. So they wanted to 15 know if they could not fill any prescriptions from
- ¹⁶ Dr. Bencivengo. We don't -- we support them a ¹⁷ hundred percent on their decision to fill or not
- 18 fill, but we don't support just blankly saying
- ¹⁹ we're not filling any prescriptions from a doctor.
- We have a process in place. You do your due ²¹ diligence. You make a decision that way. If part
- ²² of the due diligence says this guy doesn't need a
- 23 script, he's a bad doctor, then send them on the
- ²⁴ way. We don't have any list of doctors that we
- ²⁵ don't fill for.

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- Q. In your territory in Ohio, from time to ² time were there doctors identified by pharmacists
- ³ that they believe to be bad doctors?
- Q. Did you or anyone else at Giant Eagle 6 keep a log or a record of bad doctors in Ohio that
- ⁷ a prescription being written by them at least
- 8 raised a red flag of concern?
- 9 A. Again, no official log. I've walked 10 into many stores and saw something hand scribbled
- on a bulletin board, be careful of these three
- ¹² doctors; not do not fill, just but be careful.
- 13 Q. Was that more of an individual store to 14 individual store?
- 15 A. An FYI. If I'm coming in as a floater ¹⁶ that day, this is what I should look for.
- 17 Q. Was there any sort of log or -- I'm 18 trying to think of a good -- report, any way that
- 19 Giant Eagle is memorializing diversion risks at
- 20 the pharmacy level in terms of bad doctors or
- 21 anything else that would cause there to be a
- 22 concern about the diversion of controlled
- 23 substances?
- 24 MR. KOBRIN: Object to form. What do
- you mean by bad doctors?

¹ BY MR. HUDSON:

Q. Well, you used the phrase bad doctors;

3 right?

A. Correct.

Q. Bad doctor in your mind means a doctor

⁶ that's at risk for writing a prescription that is

not for medically valid purposes; right?

A. Right. We're not going to put -- the

only time we take a doctor out of our database

system is once his license has been taken away.

11 The process doesn't change no matter who the

¹² doctor is because, because he's a bad doctor, two

people still might need something he's writing.

So we're still going to do the exact same 15 steps every single time. We're going to call.

¹⁶ We're going to get the diagnosis. We're going to

17 get how many times he's been on it, what are the

18 other treatment options. We're going to run the

OARRS report.

20 Q. If you could, and I do this all the

²¹ time --

22 A. I'm talking fast?

23 Q. Yeah.

24 A. We don't keep a list. There's no list

of bad doctors. That's not how we keep the drugs

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Page 40

1 off the street.

Q. Was there any report or log though or

³ repository, anything where any information or data

4 was kept about doctors or concerns about risk of

diversion?

MR. KOBRIN: Object to form.

THE WITNESS: Nothing on doctors, no.

BY MR. HUDSON:

Q. What about pain clinics or institutions or any particular prescribing organizations that

11 were a concern?

12 A. I'll give you the same answer every

13 time. We don't paint with a broad brush. If a

pharmacist would call me and say, I have a concern

about this clinic, my response is, call the Ohio

state Board, have the Board agent come down. They

can investigate it and they can get back to us on

what we should do.

19 And then we'll look at each script

individually and go through the same steps we do

every single time.

22 Q. What are those steps that you go through every single time? 23

24 A. So you drop off a prescription. Are you ²⁵ a new customer? Do I know you? If you've been

- ¹ coming to me for ten years and I know your
- ² diagnosis, you're in stage IV cancer, I'm going to
- ³ fill your script. You're not getting a hard time.
- If you're a new customer and you're 25 miles
- ⁵ away and you're going to that suspicious doctor
- 6 and it's 8:50 at night, we're probably not going
- ⁷ to fill it. We're probably going to call the
- 8 doctor in the morning. We're probably going to
- ⁹ run the OARRS report, which is required because
- 10 you're a new customer and a new patient, I mean, a
- 11 new prescription. We're going to get some
- 12 information.
- After that information is gathered, if we
- 14 still deem that it's legit to the best of our
- 15 knowledge, we'll fill it. If we don't feel it is,
- 16 then we won't fill it.
- Q. And is there any criteria that
- 18 pharmacists apply across Giant Eagle, or instead
- 19 is it just the individual judgment of each
- 20 pharmacist at each pharmacy?
- MR. KOBRIN: Object to form.
- THE WITNESS: I'm sure you've heard the
- ²³ red flags, what we're using. They sign off on a
- ²⁴ CBT that they've read that and understand it.
- ²⁵ That's part of the -- that's one weapon in the bag

- On the flip side, if something would happen,
- 2 someone can't hide behind "I don't know what
- ³ you're talking about," because I pull up the date
- ⁴ and say, well, on May 5 you watched this video.
 - Q. Tell me, if you could, what are the
- ⁶ topics or what issues are covered in CBT.
- MR. KOBRIN: Object to form.
- 8 THE WITNESS: It could be anything that
- ⁹ Giant Eagle or anything that the pharmacy wants to
- 10 get across, any training.
- 11 BY MR. HUDSON:
 - Q. So it's a proprietary, I guess, software
- 13 program or training video put together by a group
- 14 of people at Giant Eagle?
 - A. Correct.
- Q. Who makes the decision about what
- ¹⁷ content to include in the CBT from year to year?
 - MR. KOBRIN: Object to form. If you
- 19 know.

12

15

- THE WITNESS: The compliance stuff would
- 21 be George.
- 22 BY MR. HUDSON:
- Q. And then would it have been Joe Millward
- ²⁴ before George?
- A. They were both in the role. So it would

Page 43

- ¹ along with the OARRS report. The person standing
- ² in front of you is another.
- ³ BY MR. HUDSON:
- 4 Q. You're ahead of me now. I don't
- ⁵ actually understand. You used a phrase, not the
- ⁶ OARRS report, but you said something else that
- ⁷ would generate red flags. You made reference to
- 8 some report or some -- CDT.
- 9 A. The red flags report. You said do we
- 10 use standard -- is there a standard across the
- ¹¹ chain.
- 12 Q. Right.
- A. All our pharmacists are taught about the
- 14 red flags, what to look for.
- Q. I guess what does CBT stand for?
- A. Computer-based training.
- Q. I'm trying to catch up, but I'm behind.
- 18 Tell me, what is computer-based training?
- A. It's a vehicle that Giant Eagle uses for
- ²⁰ training. So everyone has to do the OSHA once a
- ²¹ year. Everyone has to do fraud, waste and abuse.
- 22 So the way to track it is you go on the computer.
- ²³ You sign in. You watch the video. You answer the
- $^{24}\,$ questions. You acknowledge at the end that you
- 25 saw it or read it, and you're good for the year.

- 1 have been one of the two.
- Q. And then who decides though overall what

- ³ the CBT video for that year looks like? Is there
- 4 somebody who ultimately makes the decision, or is
- ⁵ it just a compilation of a group of different
- 6 people coming together?
- MR. KOBRIN: Object to form.
- 8 THE WITNESS: I have no idea. I'm not
- ⁹ part of that.
- 10 BY MR. HUDSON:
- Q. Do you know whether Mr. Millward or
- 12 Mr. Chunderlik contributed any compliance material
- to any of the CBTs over the years?
- A. Not to my knowledge. I would assume in
- ¹⁵ their roles, but I don't know.
- Q. Would you have to take the CBT each
- 17 year?
- 18 A. Yes.
- Q. Do you have any recollection of there
- 20 being any compliance content on any of the CBTs
- 21 that you took over the years?
 - A. There was compliance content in there,
- yeah. I don't know where it came from. It didn't
- 24 say this is from Joe or this is from George. It's
- ²⁵ just compliance.

- Q. Sure. And I guess I was more in
- ² general trying to figure out how much compliance
- ³ material as a whole was included in the CBTs.
- A. At minimum, at bare minimum you're going
- 5 to see fraud, waste and abuse, make sure we're
- 6 compliant to that.
- ⁷ Q. Do you have any recollection of there
- ⁸ being any content relating to suspicious order
- 9 monitoring?
- 10 A. No.
- Q. Do you know whether or not the
- 12 compliance group had any responsibilities for
- 13 investigating any suspicious orders of controlled
- 14 substances?
- MR. KOBRIN: Object to form.
- THE WITNESS: I'm not in that group.
- 17 BY MR. HUDSON:
- Q. And I guess just to make sure -- and I
- ¹⁹ apologize. Sometimes I ask you questions that I
- ²⁰ just got to ask so I get a clear record.
- As far as your role as a pharmacy district
- 22 leader, did you ever learn in that role by
- 23 interacting with the compliance group that there
- ²⁴ was any obligation of the compliance group to
- ²⁵ investigate any orders that had been flagged as
 - Page 47
- ¹ being suspicious orders of controlled substances?
- ² MR. KOBRIN: Object to form.
- 3 THE WITNESS: I mean, I didn't learn
- 4 from them, but again them being in the compliance
- ⁵ group, talking about any kind of suspicious
- ⁶ ordering with them, one would assume that that's
- ⁷ part of their job. But I'm not going to say it as
- ⁸ a fact because I don't know.
- 9 BY MR. HUDSON:
- Q. That's what I'm trying to get at, is do
- 11 you have any understanding. Over the years in
- 12 your role as a PDL, did you come to learn at all
- 13 what the compliance group's obligations were --
- 14 A. No.
- MR. KOBRIN: Let him finish his
- ¹⁶ question.
- 17 BY MR. HUDSON:
- Q. -- as it related to monitoring
- suspicious orders of controlled substances?
- MR. KOBRIN: Object to form.
- THE WITNESS: No.
- 22 BY MR. HUDSON:
- Q. Do you have any recollections of how
- ²⁴ many times you were contacted by Mr. Millward or
- ²⁵ Mr. Chunderlik asking about any specific shipment

- 1 or order of controlled substance that they had
- ² flagged as being potentially suspicious or
- ³ concerning?
 - MR. KOBRIN: Object to form.
- THE WITNESS: I can't give you an exact
- 6 number, but, yes, both of them were contacted via
- ⁷ email or via phone call.
- 8 BY MR. HUDSON:
 - Q. Do you have any sense, as you sit here
- today, how many times that happened? In other
- words, was it two or three times or 50 times or
- ² 500 times?
- MR. KOBRIN: What time period are we
- 14 talking about?
- MR. HUDSON: Between 2009 and 2016.
- THE WITNESS: I can't even guess. I
- 17 mean, that's so long ago. It happened. I can
- 18 tell you that.
- 19 BY MR. HUDSON:
- Q. Can you think of the specifics of any
- 21 shipments or orders to any particular stores
- 22 within Ohio where Mr. Millward or Mr. Chunderlik
- ²³ was asking you questions about the store, the
- ²⁴ pharmacist or anything that had caused a red flag
- to raise in terms of being concerned about
 - Page 49

- ¹ diversion?
- MR. KOBRIN: Object to form.
- 3 THE WITNESS: In those time periods
- 4 you're talking?
- ⁵ BY MR. HUDSON:
- Q. Yes.
- A. Nothing comes up in those time periods.
 - Q. And when you say those time periods, you
- ⁹ mean 2009 to 2016?
- 10 A. Yes.

11

16

- Q. Have issues come up more recently?
- A. I wouldn't say more recently. Because
- we're talking a closer period of time, more come
- 14 to my mind that I can think of.
- Q. Sure. That's what I'm trying to get at.
 - A. It's two. So it's not like it's a big
- ¹⁷ number.
- Q. You can think of two times --
- ¹⁹ A. Yes.
- 20 Q. -- in 2017 or 2018 where you had
- 21 discussions with Mr. Chunderlik or others in the
- 22 compliance group about particular orders had been
- ²³ flagged as being suspicious?
- A. Correct.
 - MR. KOBRIN: Object to form. You're

Page 50 Page 52 1 using the term suspicious orders and flagged ¹ BY MR. HUDSON: ² orders concurrently or interchangeably. Q. And in Ohio in your 12 years there, in 3 MR. HUDSON: Because they are. your experience, were there patients coming into 4 MR. KOBRIN: I don't think they are to pharmacies that were trying to get drugs that the witness. I think you're causing confusion weren't for medically necessary purposes? with him regarding flagged and suspicious orders. MR. KOBRIN: Object to form. 7 THE WITNESS: Okay. That makes sense. THE WITNESS: Yes. 8 MR. HUDSON: I'll let you clear that up. BY MR. HUDSON: 9 MR. KOBRIN: Well, I'm flagging that Q. And how did you come to that opinion? 10 issue for you. 10 A. As a practicing pharmacist or as a 11 Should we take a break? 11 person in my role right now? 12 MR. HUDSON: Yeah, that's fine. Take a 12 Q. Yeah, just as a whole, in other words, really through those 12 years in your role as a 13 quick break. 14 THE VIDEOGRAPHER: We are going off the 14 PDL. 15 record. The time is 3:11 p.m. A. By doing the due diligence we needed to 16 (Recess from 3:11 p.m. to 3:42 p.m.) do to fill those prescriptions, by viewing the red 17 THE VIDEOGRAPHER: We're going back on flags, and then once it was determined, that's the record. The time is 3:42 p.m. when it was determined this wasn't necessary. 18 19 19 BY MR. HUDSON: O. Did you have enough interaction with 20 Q. Welcome back, Mr. Bencivengo. Before pharmacists and just the communities of Ohio to 21 the break, we were talking about pharmacists and get a sense of whether or not opioid diversion or 22 potential red flags for diversion, and you had opioid abuse was a problem in the communities 23 made reference to OARRS reports and CBTs, and that where your territory existed? kind of took us down this road. 24 MR. KOBRIN: Object to form. 25 So I want to go back to my original question THE WITNESS: Enough with the Page 51 Page 53 ¹ which was: For Giant Eagle pharmacists, was there ¹ pharmacies, not in the communities. I know the ² any sort of uniform criteria that existed to apply ² communities we serve really well. I've been doing ³ to try to determine whether to fill a prescription ³ this for a while. 4 or not? 4 BY MR. HUDSON: 5 MR. KOBRIN: Object to form. Q. Sure. That's what I guess I'm asking, THE WITNESS: We have document control 6 is: Do you get a sense from the pharmacies that dispensing. In that document it lists the red you served and just the communities as you got to flags, what to look for to do the due diligence 8 know them that those communities in your territory and to make that decision. were at higher risk for potential diversion of 10 BY MR. HUDSON: opioids and opioid abuse? 11 Q. As you sit here today, do you have a 11 MR. KOBRIN: Higher risk than what? recollection of what those red flags are? 12 Object to form. 13 MR. KOBRIN: Object to form. Do you THE WITNESS: I'm not sure what you're want to show him the document? asking. Every community has a risk of -- it 15 MR. HUDSON: I don't have it. doesn't -- it can be wealthy. It can be poor. 16 There's no area that would stand out more. I'm THE WITNESS: I mean, I can't name every single one of them, but obviously the age, the not really sure what you're asking. ¹⁸ distance, the distance they drive, the distance BY MR. HUDSON: 19 19 from the doctor to the pharmacy and the distance Q. I'm asking you in your experience as a ²⁰ where they live and to the pharmacy. If they ²⁰ PDL, have you come to get a sense of whether 21 mention the drugs by the street names, Percs, certain communities are more at risk than other ²² Vics. Any kind of combination product, the

23

24

25 be made.

23 trinities, the pain reliever, the muscle relaxer, 24 those are usually a sign that calls might need to communities for opioid diversion or opioid abuse?

Q. During your time as a PDL, did you get a 25 sense of whether the communities in Ohio were --

- the communities in Ohio in your territories hadrisk for opioid diversion?
- MR. KOBRIN: Object to form. Asked and answered.
- 5 THE WITNESS: Again, all the communities
- ⁶ in my territory have that risk. There's affluent
- ⁷ areas and there's poor areas. It happens in every
- 8 community.
- 9 BY MR. HUDSON:
- Q. Could you tell the difference though
- 11 between Pennsylvania, for example, when you
- 12 covered that territory and Ohio?
- 13 A. No.
- O. No difference?
- ¹⁵ A. No difference, no.
- Q. Do you have any other territories or
- areas of the country that you've ever worked with
- pharmacies to have any other sense beyond Ohio and
- 19 Pennsylvania?
- MR. KOBRIN: Object to form.
- THE WITNESS: No.
- 22 BY MR. HUDSON:
- Q. Did you over time get a sense of whether
- or not there's an opioid crisis in our country?
- MR. KOBRIN: Object to form.

- don't really work in the communities and the
- ² stores. I'm not a practicing pharmacist in a
- ³ community, so I don't know what -- I know some
- 4 docs. I know some areas, but I don't work in the
- ⁵ community.
- 6 BY MR. HUDSON:
- Q. Sure. And I guess what I'm trying to
- 8 get a sense of is you've at least got roughly 30
- ⁹ pharmacists who are in different stores in Ohio
- who are reporting up to you. And when they've got
- problems, then you've got problems; right?
 - A. Yes.

12

- Q. So what I'm trying to get a sense of is in your 12 years covering those territories, one
- of the problems that you were dealing with was
- concerns over opioid diversion.
- A. Yeah. Again, I've dealt with them in
- 18 the poor stores we have. I've dealt with them in
- our richest stores we have. There's no division
- 20 line. It's going to happen. I know where you're
- 21 going. Everyone knows West Virginia. There's
- 22 areas where obviously it's happening more. I
- ²³ don't have stores in West Virginia.
 - Q. Right that's what, I guess, I'm getting
 - 5 a sense of. Do you feel like that same sort of

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- THE WITNESS: Yes.
- ² BY MR. HUDSON:
- Q. And what was your view?
- 4 A. My view of the crisis or how -- my view
- ⁵ is you can't turn on the TV or open Facebook.
- ⁶ It's everywhere.
- ⁷ Q. That's what I was asking. Do you agree
- 8 with the idea that there is an opioid crisis in
- ⁹ our country?

10

- MR. KOBRIN: Object to form.
- THE WITNESS: Based on the sensation of
- 12 the media, yeah, there's definitely something.
- 13 BY MR. HUDSON:
- Q. Well, that's what I guess I'm trying to
- ¹⁵ get at. You've got boots on the ground in a
- ¹⁶ territory in Ohio that you've covered, and in that
- you've covered those communities and the
- 18 pharmacies in those communities; right?
- 19 A. Right.
- Q. So what I'm trying to get a sense of is
- your firsthand knowledge in those communities, is
- 22 that consistent with the way the opioid crisis has
- ²³ been discussed or portrayed in the media?
- MR. KOBRIN: Object to form.
- THE WITNESS: I don't compare that. I

¹ saturation or concern that was in West Virginia

- ² was also in Ohio?
- A. No.
- ⁴ Q. Guarding against opioid diversion, would
- ⁵ you say in your role as a PDL that was something
- 6 that you would spend a lot of your time on, a
- ⁷ minority of your time on?
- A. I would say somewhere in between. Part
- ⁹ of being a pharmacist -- I don't need to spend a
- o lot of time on it because that process happens in
- our stores every single day. That's part of
- 12 dispensing a prescription. It doesn't matter if
- 13 you're in West Virginia or if you're in
- ¹⁴ California. You have the same responsibilities
- dispensing a prescription every single time.
- So I don't have to spend a lot of time on it
- ¹⁷ because I'm hiring people and paying people to do
- 18 their job, and part of their job is doing what you
- ¹⁹ just said.
- Q. Is there any way -- I've asked you
- 21 certain questions -- as we sit here today to be
- able to monitor or track or gauge whether or not
- the efforts at the pharmacy to guard against
- ²⁴ diversion actually prevented the diversion of
- 25 opioids?

- MR. KOBRIN: Object to form.
- THE WITNESS: Rephrase that.
- ³ BY MR. HUDSON:
- Q. I'm trying to get a sense of whether
- ⁵ there's any criteria or data, any sort of metrics
- ⁶ we could look at to try to figure out whether
- ⁷ Giant Eagle's efforts to prevent opioid diversion
- 8 actually were effective.
- 9 MR. KOBRIN: Object to form.
- THE WITNESS: I wouldn't have any access
- 11 to those records. I don't know if they exist. I
- 12 could just say that we've prevented prescriptions
- 13 from being filled based on the stuff we spoke
- ¹⁴ about already.
- 15 BY MR. HUDSON:
- Q. Right. But in terms of the number of
- 17 prescriptions or how many or any of those specific
- 18 circumstances, this is not something that's
- ¹⁹ tracked by Giant Eagle?
- MR. KOBRIN: Object to form.
- THE WITNESS: To my knowledge. I don't
- 22 do that tracking, no.
- 23 BY MR. HUDSON:
- Q. And again, just to close out this topic
- $^{\rm 25}\,$ on pharmacists who are making the decision whether

- Page 60
- ¹ OARRS reports, never on anything and they're
- ² starting off with the highest dose of Oxycontin
- ³ there is. A phone call should probably be made.
- 4 What are we treating here? What's the diagnosis?
- ⁵ Let's get some documentation. That's the big
- 6 ones.
- 7 MR. KOBRIN: Are you asking him to try
- 8 and remember what's in the controlled substances
- 9 manual, or are you asking him what his red flags
- 10 are?
- 11 BY MR. HUDSON:
- Q. My original question -- we've sort of
- gone down a windy road. My original question was:
- 14 Is there a set of uniform criteria that
- pharmacists apply? Then I think you've made
- 6 reference to a manual.
- A. A dispensing document. We have that
- 18 document. If we had it, we could look at it.
- Q. I don't have it. I'm sure your counsel
- 20 probably has a copy he'll use with you.
 - Let's switch topics and talk about the
- 22 relationship between the retail pharmacies and
- 23 McKesson or Anda who are the Schedule II
- distributors into those Giant Eagle pharmacies;
- correct?

21

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- ¹ or not to fill prescriptions, you talked about
- ² age, distance from the doctor to the pharmacy, and
- ³ then from the patient to the pharmacy, I believe.
 - A Correct
- ⁵ Q. Mentioning drugs by their street name.
- ⁶ Anything else you can think of that's in that
- 7 manual on looking for red flags?
- 8 MR. KOBRIN: Object to form.
- ⁹ Misrepresents his testimony. I think he included
- 10 some others during his listing.
- THE WITNESS: One item you didn't list I
- 12 thought was if someone comes in and says, do you
- 13 have a specific manufacturer. That's usually a
- 14 flag because they want to sell on the street. So
- 15 if they're asking for a specific manufacturer,
- 16 that's always a flag, too.
- 17 BY MR. HUDSON:
- Q. And I think you mentioned -- another one
- 19 you mentioned, I believe, was combination
- ²⁰ products, if they were asking for certain
- 21 combination products. Anything else you can think
- 22 of, as you sit here, that would be red flags for
- ²³ potentially not filling a prescription?
- MR. KOBRIN: Object to form.
- THE WITNESS: First time patient, run

- ¹ A. Correct.
 - Q. Did you at some point in time as a PDL
 - ³ learn that McKesson or Anda had set thresholds for

- 4 the number of controlled substances that could be
- ⁵ shipped to particular retail pharmacies in a given
- 6 month?
- MR. KOBRIN: Object to form.
- 8 THE WITNESS: Only, yes, if something
- ⁹ was questioned or if I received an email on a
- threshold.
- 11 BY MR. HUDSON:
- Q. If you could, just unpackage what that means.
- MR. KOBRIN: Object to form.
- THE WITNESS: From my understanding,
- like I said, I just want to make sure everyone
- understands here that I don't have an office. I'm
- 18 in the field. So anything that is being done at
- 19 the office, I don't know where they're pulling it
- ²⁰ from. It's handed to me and, said here's an order
- or here's something we're looking at.
- So to your point, the threshold, I'm not sure
- ²³ if it was McKesson who said it. I just got an
- ²⁴ email that said store A is approaching a
- 25 threshold. What do you think? We had five or six

- ¹ different questions, five or six starting
- ² questions, and then anything else we could add to
- ³ decide if we should increase that threshold or
- 4 not.
- ⁵ BY MR. HUDSON:
- 6 Q. And did you have any regular practice
- ⁷ that you followed in trying to figure out whether
- 8 or not to take steps to try to get the threshold
- ⁹ for that store raised?
- A. Yes. That's what I just alluded to.
- 11 There was five or six questions we would call and
- 12 ask the store, did a new practice open up, did we
- buy a pharmacy, did a pharmacy close, do we have
- ¹⁴ any other -- am I missing something. Why is
- ¹⁵ business increasing here? Do you need this? Or
- ¹⁶ the threshold is high. It's the 30th of the month
- ¹⁷ and tomorrow it resets. We are not going to reset
- ¹⁸ it. They're not always reset.
- Q. Can you remember specific instances
- ²⁰ where Giant Eagle did not reset thresholds and
- 21 just stopped?
- 22 A. Yes.
- Q. How many times would you say stores in
- ²⁴ your territory had thresholds applied and there
- ²⁵ was just a determination made not to raise those

- ¹ your other questions. I think we're getting a
 - ² little confused here.
 - 3 MR. HUDSON: Just say "Objection.
 - ⁴ Form." If he understands it -- he can ask
 - ⁵ clarifying questions.
 - MR. KOBRIN: I'm asking you. You don't
 - ⁷ have to answer my question. I'm asking you
 - 8 straight up.

12

- BY MR. HUDSON:
- Q. Did you understand the question?
- 11 A. You got to repeat it.
 - Q. In your role as a pharmacy district
- 13 leader, and I'm focused on between 2009 and the
- 14 present, are there specific times where McKesson
- 15 or Anda or HBC, some distributor, had a threshold
- 16 that was in place and then you at the retail
- pharmacy level, you or others in your territory
- 18 made the decision to maintain that threshold and
- 19 not try to take steps to get that threshold
- ²⁰ increased?
- MR. KOBRIN: Object to form.
- THE WITNESS: Yes. That happened.
- 23 BY MR. HUDSON:
- 4 Q. And do you have a sense from 2009 to
- 25 2016, that seven-year time period, how many times

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- 1 thresholds?
- MR. KOBRIN: Object to form. Are we
- ³ talking about McKesson now or HBC thresholds?
- 4 MR. HUDSON: We're talking about any
- ⁵ thresholds of stores in his territory. So
- ⁶ thresholds that apply to his pharmacies.
- 7 THE WITNESS: Again, we're going back.
- 8 I didn't log the times I did it, but I can say
- ⁹ that it happened. It happened for sure. Five
- 10 times, six times? It happened.
- 11 BY MR. HUDSON:
- Q. That's all I'm trying to get a sense of.
- 13 Between 2009 until the present, just how many
- 14 times you can think of where there were thresholds
- ¹⁵ for controlled substances that were being applied
- 16 either by McKesson, HBC or any other
- ¹⁷ distributor --
- A. I would probably say at least --
- MR. KOBRIN: Wait. Let him finish. I'm
- 20 not sure what the question is.
- 21 BY MR. HUDSON:
- Q. -- and Giant Eagle made the decision to
- 23 keep those thresholds in place and not take steps
- ²⁴ to try to raise them?
- MR. KOBRIN: You've been saying reset in

- 1 there was a threshold that was applied that
- ² resulted in a particular store not being able to
- ³ continue to order controlled substances?
- 4 MR. KOBRIN: Object to form.
- 5 THE WITNESS: I want to say a minimum of
- 6 ten times. I know the way I did it was if you
- ⁷ were getting towards the end of the month, there
- 8 was really no good reason for me to increase it or
- 9 to recommend -- I didn't have the power to
- 10 increase it, but to recommend to increase it. We
- 11 would just hold off. If it was a day or two, we
- 12 definitely wouldn't reset that.
- 13 BY MR. HUDSON:
- Q. During that nine-year time period, you
- can remember ten instances or so when you made the
- decision not to increase the threshold for a
- 17 particular store?
- MR. KOBRIN: Object to form. He said
- ⁹ that he didn't make any decisions about increasing
- 20 a threshold already.
- THE WITNESS: Recommendations.
- 22 BY MR. HUDSON:
- Q. That you made the recommendation to
- 24 increase the threshold?
 - A. To not increase the threshold; right.

- Q. Excuse me. Let's just make sure my question is clear. So you can remember ten
- ³ instances or so where there was a specific
- ⁴ threshold that was being imposed on a store, and
- ⁵ you made the decision not to recommend to -- not
- ⁶ to recommend that that threshold be increased?
- A. Correct.
- Q. Do you have any sense of how many times
- ⁹ Giant Eagle stores were bumping up against
- 10 thresholds in that nine-year period, stores in
- 11 your territory?
- MR. KOBRIN: Object to form. Asked and
- ¹³ answered.
- 14 THE WITNESS: No. I don't.
- 15 BY MR. HUDSON:
- Q. Is there anywhere we could go to see
- ¹⁷ documentation that would tell us whether a
- ¹⁸ particular store in a particular month was bumping
- ¹⁹ up against a threshold?
- ²⁰ A. Yeah. Probably somebody at the office
- 21 could give that you information.
- Q. That's what I'm trying to figure out.
- 23 Is there some sort of form or comparison that we
- ²⁴ could do to figure that out to your knowledge?
- A. You might check with the office. I
 - Page 67

- 1 don't --
- Q. Fair enough. I'm just trying to
- ³ understand what you personally know in terms of
- 4 how the reporting is done so that I could get some
- ⁵ sense of how many times those thresholds were
- ⁶ being bumped up against by particular stores. And
- ⁷ I guess what you're saying is talk to the office.
- 8 A. Correct.
- 9 Q. Anybody in particular at the office that
- 10 would be most knowledgeable?
- MR. KOBRIN: Object to form.
- THE WITNESS: George.
- 13 BY MR. HUDSON:
- Q. George Chunderlik?
- 15 A. Um-hum.
- Q. Do you know if there was ever a point in
- 17 time where McKesson would send out the thresholds
- 18 in advance of stores bumping up against those
- 19 thresholds, in other words, sending them out so
- 20 that Giant Eagle pharmacies would know what the
- 21 thresholds were for that month?
- MR. KOBRIN: Object to form.
- MS. MONAGHAN: Object to form.
- THE WITNESS: Not the pharmacies.
- 25

- 1 BY MR. HUDSON:
- Q. How about to you as a pharmacy district

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- ³ leader?
- MS. MONAGHAN: Object to form.
- MR. KOBRIN: Object to form.
- THE WITNESS: Nope, not -- no.
- ⁷ BY MR. HUDSON:
 - Q. Did you or anyone on your team ever take
- ⁹ steps to try to avoid hitting thresholds that were
- 10 set for particular stores by McKesson or Anda or
- another distributor?
 - MS. MONAGHAN: Object to form.
- MR. KOBRIN: Object to form.
- 14 THE WITNESS: No. Like an example would
- 15 be?

12

- 16 BY MR. HUDSON:
- Q. In other words, like the prescribing,
- you choose to prescribe or fill orders with a
- 19 different product that wasn't up against that
- 20 threshold.
- 21 A. No.
- 22 (HBC-Bencivengo Exhibit 3 was marked.)
- 23 BY MR. HUDSON:
- Q. Let me hand you what I marked as
- 25 Exhibit 3. My question is just if you could let
 - Page 69
- $^{1}\,$ me know if you've seen that document and if so,
- ² describe for me what it is.
- 3 COUNSEL ON PHONE: Can we get a Bates
- 4 number on Exhibit 3, please?
- 5 MR. HUDSON: Sure. Exhibit 3 is
- 6 HBC_MDL00136237 through 238, but 238 is a
- 7 multi-page spreadsheet, Excel spreadsheet.
- 8 (Witness reviewed the exhibit.)
- (Withess reviewed the eximo
- ⁹ BY MR. HUDSON:
- Q. Have you had a chance to review
- 11 Exhibit 3?
- 12 A. Yes.
- O. What is Exhibit 3?
- A. It looks like it was an email that was
- sent to all the district managers on a couple
- stores that were getting close to hitting certain
- thresholds.
- Q. This is an email sent by Sabrina Cook.
- ¹⁹ At the bottom, do you see her signature page? It
- 20 shows she's an account manager at McKesson.
- A. Yeah.
 - Q. Do you know Sabrina Cook?
- 23 A. No.

- Q. Have you ever met Sabrina Cook to your
- 25 knowledge?

- A. No.
- ² Q. Do you have any recollection of
- ³ receiving this email?
- A. I remember receiving emails like this on
- ⁵ stores. Like I said, this isn't all my stores.
- ⁶ This is a group of stores.
- O. So then if we could, turn to page 2 of
- ⁸ Exhibit 3. It looks like the title here is CSMP
- ⁹ Giant Eagle Threshold Report.
- 10 A. Okay.
- Q. Do you see that?
- ¹² A. Yes.
- Q. It looks like this is an Excel
- ¹⁴ spreadsheet in its native format. If we go back
- 15 to the next page, I think this is the format. Are
- ¹⁶ you able to read this document, read and
- ¹⁷ understand the spreadsheet portion of it?
- 8 A. Yes.
- ¹⁹ Q. If you could, describe for me what you
- ²⁰ know about this.
- ¹ A. It looks like it was some stores that
- ²² were a couple of mine. It looks like a couple of
- ²³ my stores are on here. They're looking at
- ²⁴ thresholds that were sent. They're telling us
- 25 that they're starting to come up against their
 - Page 71
- ¹ threshold. The low is 60 percent up to almost,
- ² what, a hundred percent on one of them. It's just
- ³ a range. I took these as FYI emails.
- 4 Q. Sure. This was an email sent on
- ⁵ June 26. And then do you know if this spreadsheet
- ⁶ then is as of June 26 where these stores stood on
- ⁷ the thresholds that had been set by McKesson?
- 8 MR. KOBRIN: If you know.
- 9 MS. MONAGHAN: Object to form.
- THE WITNESS: Yeah. If I'm to assume
- 11 the information is correct, then that's where
- 12 these stores stood when this email was sent.
- 13 BY MR. HUDSON:
- Q. I'm just trying to establish the
- 15 foundation, I guess, is the legal term for the
- 16 document.
- To the best of your knowledge, this is an
- ¹⁸ email with an Excel spreadsheet attached that has
- ¹⁹ thresholds for certain stores that had been set by
- 20 McKesson.
- MS. MONAGHAN: Object to form.
- 22 BY MR. HUDSON:
- Q. Is that your understanding?
- MR. KOBRIN: Object to form. If you
- 25 know, if you understand it.

- THE WITNESS: That's my understanding.
- ² BY MR. HUDSON:
- ³ Q. That's all I'm asking. And you
- 4 indicated that you've seen some of these from time
- ⁵ to time. Let me just hand you what I've marked as
- ⁶ Exhibit 4. I'm just going to mark a few more of
- ⁷ these. We can go through them all.
- 8 (HBC-Bencivengo Exhibits 4 8 were marked.)
- 9 BY MR. HUDSON:
- Q. So we've marked here as Exhibits 3, 4,
- 11 5, 6, 7 and 8 documents. Let me just go through
- 12 and put on the record the Bates ranges of each
- one. Exhibit 3 is HBC_MDL00136237 through 238.
- ¹⁴ We talked about that one. Exhibit 4 is
- 15 HBC_MDL00079510 through 511. Exhibit 5 is
- 16 HBC_MDL00079386 through 387. Exhibit 6 is
- ¹⁷ HBC_MDL00079491 through 92. Exhibit 7 is
- 18 HBC_MDL00079213 through 214. And Exhibit 8 is
- ¹⁹ HBC_MDL00174476 through 77.
- Mr. Bencivengo, my question is just
- 21 Exhibits 3 through 8, are these the same type of
- 22 reports that are being sent by McKesson to Giant
- 23 Eagle PDLs, including yourself, relating to
- ²⁴ certain thresholds for controlled substances?
 - 5 MR. KOBRIN: If you know.

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- MS. MONAGHAN: Object to form.
 - THE WITNESS: Yes, to certain stores.
- ³ BY MR. HUDSON:
- Q. And was it your practice to review these
- 5 spreadsheets when you received them?
- 6 A. Yes.
- Q. And why did you review them?
- A. Well, they were being sent to me. We're
- ⁹ looking at the parameters. Being in operations,
- 10 if we don't get drugs, it affects operations. So
- a lot of these reports we're all copied on because
- 12 she doesn't know whose stores we have. We have a
- bunch of emails with my name on them.
- Exhibit 4, I would have gotten that. I would
- 15 have went to the fifth column. I would look at
- those store numbers and deleted it because none of
- my stores were on there. It would be another FYI.
- 18 Q. Sure. Do you know why the decision was
- ¹⁹ made to send these reports to Giant Eagle?
- MR. KOBRIN: Object to form.
- THE WITNESS: I don't know, no.
- 22 BY MR. HUDSON:

- Q. Do you know when you started receiving these reports?
 - A. I want to say in 2013, yeah, 2013.

- Q. And so you've testified if you looked at the report and you didn't see any of your stores,
- ³ then you likely deleted it and it was done.
- If you did see your stores, then what wouldyou do?
- 6 A. I would go over to -- I'd go over to the
- ⁷ last column, which is threshold percent, and kind
- ⁸ of see where they're standing.
- Q. So let's just take Exhibit 3, for
- 10 example. If we turn to the third page of
- 11 Exhibit 3, and you said you'd look for your stores
- 12 in the fifth column over, that would be the Base
- 13 Code column; right?

9

- A. Yeah, the store number, number 2404.
- Q. Right. So then if you saw certain of
- 16 your stores, then you would go to the far right
- ¹⁷ column that's called the Threshold Percent Column?
- 18 A. Um-hum.
- Q. Then you would look to see how close to
- 20 a hundred percent those stores were?
- 21 A. Correct.
- Q. And if the stores were close to a
- 23 hundred percent, what would you do?
- A. Look at the date of the email. It's
- ²⁵ June 26. Probably not do much on this one. We're

- 1 particular stores?
- MR. KOBRIN: Object to form.
- THE WITNESS: I would never act on my

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- 4 own to increase the threshold. I might make a
- ⁵ call to see what was going on, if they needed it,
- ⁶ but I wouldn't increase the threshold. The only
- ⁷ time I increased the threshold was the store
- 8 usually reached out to me and said, our order is
- ⁹ being held up and these are the reasons why.
- O Then I would push back and say, well, why do
- we need -- I didn't give them numbers. They all
- 12 know about a threshold. You know about a
- threshold. You know you're allowed to order so
- 14 many. You're reaching that. What's the reasons?
 - Then if those reasons were determined to be
- ¹⁶ valid reasons, then my recommendation would be to
- ¹⁷ increase it. I will tell you that was not the
- 18 case most of the time.
- 19 BY MR. HUDSON:
- Q. Did any pharmacist ever indicate to you
- that having thresholds applied so that medicines
- 22 would then not be available to be dispensed was
- 23 bad for business?
- A. No. Listen, pharmacists don't even want
- ⁵ to dispense this stuff. So there's no -- it makes

- ¹ getting towards the end of the month.
- Q. It's June 26. What would be the store
- ³ numbers that would be stores in your territory on
- ⁴ this report that's Exhibit 3?
- ⁵ A. We'll start on page 2.
- Q. Just for the record, you mean the fourth
- ⁷ page of the exhibit, the second page of the
- 8 spreadsheet?
- ⁹ A. 136238. 1154.001. Are you there?
- ¹⁰ Q. Yep.
- ¹¹ A. Store 0216.
- ¹² Q. 0216. I got it. 0216. Okay.
- A. They're at 98 percent.
- ¹⁴ Q. Yes.
- ¹⁵ A. I'm still not doing anything. I wasn't
- ¹⁶ a big fan of increasing these thresholds unless
- ¹⁷ there was -- like I said, there had to be a reason
- 18 to do it. But I'm willing to wait out three more
- days of June to have it reset.
- 20 It looks like store 43 was mine. It's at
- ²¹ 79 percent. Then the last store at the bottom,
- ²² 4032, was mine.
- Q. Were there ever times that you can
- ²⁴ recall when you received these spreadsheets and
- 25 then took steps to try to increase thresholds for

- ¹ their life a hell of a lot easier if they can hand
- ² it back and say we can't get it. So there's no...
- Q. You never remember times where people
- 4 were indicating that if you had to apply the
- 5 thresholds, that would be problematic for
- 6 business?
 - A. It would be problematic for business --
- ⁸ I'm trying to think of some times it might happen.
- ⁹ Because there were two separate ordering systems
- 10 that were being used here, too, the hand ordering
- ¹¹ and then the CSOS. There was a slower turnaround
- and then the CSOS. There was a slower turnaround
- 12 time if you had a hand order.
- So if there was a situation where McKesson
- would be closed, it was a holiday, that holiday
- bumped into a weekend, so something like that,
- there would have to be a reason why. Just not
- good for business is never a reason why.
- (HBC-Bencivengo Exhibit 9 was marked.)
- 19 BY MR. HUDSON:
- Q. I'll show you this email. I will
- ²¹ represent to you that this was an email that I
 - think we found in your custodial email file.
- MR. KOBRIN: This is nine?
- MR. HUDSON: This is nine, yeah.
- 25

1 BY MR. HUDSON:

- 2 Q. This was an email between Jerry
- ³ Liliestedt --
- 4 A. Liliestedt, yeah.
- ⁵ Q. Who is Jerry Liliestedt?
- 6 A. He was a PDL at the time.
- Q. -- and then the manager of 4016.
- 8 A. Okay.
- 9 Q. Do you know if that was you or someone
- 10 else?
- 11 A. Well, this would have been Jerry's
- 12 store. So the manager, whoever it was. Probably
- Ross down at 4016 down in Bolivar.
- MR. KOBRIN: Just for the record, the
- 15 witness' name is not anywhere on this. Are you
- 16 representing that this was in his custodial file?
- MR. HUDSON: Yeah.
- 18 COUNSEL ON PHONE: Could we get a Bates
- 19 number for Exhibit 9?
- MR. HUDSON: Exhibit 9 is
- 21 HBC MDL00179250.
- THE WITNESS: I don't see 4016. I see
- 23 5878 on here.
- 24 BY MR. HUDSON:
- Q. 4016. If you look in the To and the

- 1 second page of this exhibit, this is an email from
 - ² Manager 4030 Rx. Do you see that?
 - 3 A. Yes.
 - Q. And then it's to two different
 - ⁵ distribution lists; right?
 - A. Yeah. The manager from the store is
 - ⁷ sending it to other stores.
 - 8 Q. And he's sending it to -- one
 - 9 distribution list is STR_Pharmacy_COD?
- 10 A. Correct.

12

18

3

- Q. Who is that list?
 - A. The pharmacies in Cleveland, Akron,
- ¹³ Canton and Cleveland.
- Q. Those are the pharmacies in Akron,
- ¹⁵ Canton and Cleveland. Okay. And then there's
- ¹⁶ another distribution list there STR_Pharmacy_COL.
- A. Columbus.
 - Q. And would you have been a recipient on
- one or both of those distribution lists?
- A. I don't know. I don't know if I get the
- 21 COD ones. I have my distribution list. There's
- 22 so many distribution lists. I don't know if I am
- 23 or not at that time.
- Q. You may or may not, you just don't know?
- 25 A. Yeah.

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- ¹ From, manager 4016, does that mean the manager of
- ² store 4016?
- 3 A. My two says manager 5078 Rx.
- 4 MR. HUDSON: Let's just take two minutes
- 5 and go off the record.
- 6 THE VIDEOGRAPHER: We're going off the
- 7 record. The time is 4:20 p.m.
- 8 (Recess from 4:20 p.m. to 4:21 p.m.)
- 9 THE VIDEOGRAPHER: We're going back on
- 10 the record. The time is 4:22 p.m.
- MR. HUDSON: For the record, I'm
- 12 withdrawing what I previously marked as Exhibit 9.
- 13 Exhibit 9 is HBC MDL00179373 through 374. I'll
- 14 give a copy to the witness, your copies.
- 15 BY MR. HUDSON:
- Q. Mr. Bencivengo, I will again represent
- 17 to you that this Exhibit 9 is an email chain that
- 18 we've identified as coming from your custodial
- 19 file.
- MR. KOBRIN: I just want to state for
- 21 the record that his name is not on it. That would
- 22 suggest that it's not something he's ever seen
- 23 before. But I understand you representation.
- 24 BY MR. HUDSON:
- Q. Mr. Bencivengo, if you turn to the

Q. So in the first email, the manager in

- store 4030, do you know which store that is?
- A. Tallmadge.
- Q. Say it again.
- ⁵ A. Tallmadge.
- 6 Q. Spell it.
- 7 A. T-A-L-L-M-A-D-G-E.
- Q. That's Tallmadge in Ohio?
- 9 A. It's in Ohio. It's in the Akron area.
- O. So the manager of that store is writing
- 11 to the other pharmacists on that distribution list
- that you've identified with the subject of Vicodin
- ¹³ Quota, question mark, question mark, question
- mark. "Has anyone ever heard of a Giant Eagle
- 15 store that's met its quota of Vicodin generic for
- 16 the year and is not able to dispense any more
- because they can't order any more and, therefore,
- $^{\mbox{\scriptsize 18}}\,$ have to transfer out all the Rxs for Vicodin that
- ¹⁹ have refills," there's a bunch of question marks.
- ²⁰ "If this is the case, I need to know if I'm
- 21 getting close to our quota," bunch of exclamation
- ²² points. "Thanks to anyone who can shed light on
- 23 this subject."
- And then down below, it says, "Barb, how can
- ²⁵ we get around this," bunch of questions marks. "I

1 have no strengths coming in. Steve."

- 2 Do you know who Steve is?
- 3 A. No, no. I'm assuming Barb --
- 4 MR. KOBRIN: Don't assume.
- 5 THE WITNESS: Barb Carlson was a
- 6 district manager, and she had store 4030 in 2008.
- ⁷ BY MR. HUDSON:
- Q. Then if we go to the first page, it says
- ⁹ this is from Jerry Liliestedt to Greg Carlson with
- 10 a copy to STR Pharmacy Specialists.
- 11 A. Correct.
- Q. So this would be you?
- A. The pharmacy district leaders.
- Q. So this would be a forward by
- 15 Mr. Liliestedt or I guess it would be from him to
- ¹⁶ Greg Carlson with a copy to you and the other
- 17 PDLs?
- 18 A. Yes.
- Q. He wrote here, "Greg, store 5878 has
- ²⁰ outgrown their CIII usage. Can we adjust their
- 21 numbers ASAP. They are dealing with a Fuelperks!
- 22 coupon." Do you know what that is?
- 23 A. Yes.
- Q. What's a Fuelperks! coupon?
- A. Back in those days, we used to run gift

- 1 business?
- 2 A. In Jerry's opinion, yes.
- Q. This would be an example of at least one
- 4 pharmacist who is indicating where thresholds were

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- ⁵ preventing prescriptions from being dispensed,
- 6 that was bad for business?
- 7 MR. KOBRIN: Object to form.
- 8 BY MR. HUDSON:
 - Q. Would you agree with that?
- A. If you can't fill any prescriptions,
- 11 right, it's bad for business.
- Q. Then if we go to the top, it's from
- 13 Donald Casar. What was Donald Casar's role?
- A. I believe at the time he was actually --
- 15 he was a PDL. Then he took over the quality
- 16 program, but I think in 2008 he worked out of
- 17 Columbus. He was the PDL in Columbus.
- 8 Q. So he wrote back to Jerry and Greg
- 19 Carlson and the PDLs and Anthony Mollica and Betty
- 20 McGeary?

21

- A. She was our secretary at the time.
- Q. He wrote back to them in response and
- 23 said, "Greg is on vacation this week. I spoke to
- ²⁴ Telicia Lyndsey at McKesson, and there are
- 25 thresholds that each store has based on prior

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- ¹ cards to compete with the other pharmacies. We'd
- ² run promos where if you bring in -- you transfer
- ³ your prescription, you'd get a \$25 gift card for
- ⁴ the store. There's parameters on it.
- ⁵ Q. So the Fuelperks! coupon was like a --
- ⁶ was it a pharmacy coupon?
- A. It was for the store. It was for like
- either \$20, \$25 off groceries, X amount off your
 gas.
- Q. You could use it anywhere in the store
- ¹¹ including the pharmacy?
- A. No, not the pharmacy. It came from the
- ¹³ pharmacy. You couldn't use it in the pharmacy.
- Q. "They're dealing with a Fuelperks!
- $^{\rm 15}\,$ coupon, and I don't know where they'll end up.
- ¹⁶ This goes for generic Vicodin and many other
- ¹⁷ CIIIs. If you'd like, I can fax you their latest
- 18 invoice that shows the myriad of items they are
- being denied. Very bad for business. Thanks foryour help."
- Do you know what Jerry meant by that when he
- ²² wrote that to Greg Carlson?

25

- A. We were losing scripts it looks like at
- 24 that store. We weren't getting another order.
 - Q. Jerry at least was saying that's bad for

- Page 85 month's usage for certain controlled substances.
- ² It's a program that DEA has launched in May of
- ³ this year to decrease the likelihood of diversion.
- 4 "Since thresholds are set according to
- ⁵ monthly usage, all stores that were having issues
- 6 will be able to order today and receive product
- ⁷ tomorrow (it is now July).
- 8 "Greg will have to work with McKesson on
- ⁹ stores that may need their thresholds increased or
- 10 decreased. Hope this helps."
- Do you see that?
- 12 A. Yes, sir.
 - Q. Would you be copied on emails like this
- ¹⁴ where there were discussions about thresholds from
- 15 time to time?

- MR. KOBRIN: Object to form. Calls for speculation.
 - 8 THE WITNESS: I'm copied on 300 emails a
 - day. This was Jerry having an issue with his
- 20 store. He's probably copying us in case we were
- 21 having the same issues.
- 22 BY MR. HUDSON:
 - Q. Did you have any issues with any of your
- 24 stores in Ohio like Jerry was having in this
- ²⁵ particular instance in 2008?

Page 86 1 A. I would say yes. MR. KOBRIN: Object to form. 2 Q. Did you ever have instances where THE WITNESS: No. ³ pharmacists in your territory indicated to you BY MR. HUDSON: 4 that these thresholds were bad for business? Q. In other words, as you sit here today, A. I don't remember them saying bad for you just don't know one way or the other? ⁶ business. I have to see the context of how they A. We would call our people in RIDC and let were saying it. them take care of it. Q. Did you have any pharmacists that were Q. What's in RIDC? ⁹ saying bad for business in the same way that Jerry A. That's just a nickname we use for the 10 was saying it here in Exhibit 9 that we've been office out here in Pittsburgh. 11 looking at? 11 Q. In the corporate offices? 12 12 A. No. A. Um-hum. 13 13 Q. Who would be most likely to be involved MR. KOBRIN: Object to form. 14 14 BY MR. HUDSON: in those phone calls between you and the corporate Q. I'm sorry. I didn't hear your answer. office? 16 A. No. 16 MR. KOBRIN: Object to form. Regarding? 17 Q. Did you ever have any discussions with 17 THE WITNESS: Regarding threshold? anyone at McKesson that you recall about adjusting BY MR. HUDSON: 18 19 thresholds? 19 Q. Yeah. 20 20 MS. MONAGHAN: Object to form. A. Greg Carlson. 21 21 Q. Are there times where you can remember THE WITNESS: No. ²² calling Greg Carlson to talk about adjusting 22 BY MR. KOBRIN: thresholds at particular stores, McKesson Q. Would that be true between 2009 and 24 2016? To the best of your knowledge, as you sit thresholds? ²⁵ here, you can't recall having any discussions MR. KOBRIN: Object to form. Page 87 Page 89 1 directly with McKesson about adjusting thresholds THE WITNESS: I don't ever remember ² for stores in your territory? ² calling Greg and talking to him about it. MR. KOBRIN: Object to form. ³ BY MR. HUDSON: THE WITNESS: Let me get a Q. Do you know whether -- are you aware of ⁵ clarification. When you say discussions, am I any times where other PDLs would have 6 picking up the phone and calling McKesson, or am I communication with Greg Carlson or others in the ⁷ responding to an email that someone might have corporate office about adjusting thresholds set by 8 sent from McKesson or Greg? any distributors? 9 MS. MONAGHAN: Object to form. 9 BY MR. HUDSON: 10 10 Q. Either one. MR. KOBRIN: Object to form. 11 A. There were probably instances and times 11 THE WITNESS: No. 12 when I responded to some emails. 12 BY MR. HUDSON: Q. Putting those emails to one side, any Q. Did you ever come to learn that HBC as a 14 time that you picked up the phone and talked to distributor of hydrocodone combination products 15 anyone at McKesson -and other Schedule III, IV and V controlled 16 MS. MONAGHAN: Object to form. substances had set thresholds? 17 17 BY MR. HUDSON: A. In my area, threshold was an umbrella 18 Q. -- about adjusting thresholds for 18 term. I don't know if it was HBC, if it was 19 particular stores? 19 McKesson, if it was Anda. It was just a threshold 20 A. No. ²⁰ I was looking at. So I didn't determine who it 21 MR. KOBRIN: Object to form. 21 came from or who made these thresholds. My job ²² was to act on the threshold and determine what we

²⁵ with McKesson about adjusting thresholds?

Q. Are you aware of whether there were other PDLs at Giant Eagle who did have discussions

22 BY MR. HUDSON:

23

Q. Sure. In your role, did you have any

²⁵ understanding of which distributors had set

were going to do.

- ¹ thresholds or just in general these are thresholds
- ² that our stores have to live with and you never
- ³ really knew who the source of the threshold was?
- 4 MR. KOBRIN: Object to form.
- 5 THE WITNESS: That's correct.
- 6 BY MR. HUDSON:
- Q. Just to be clear, the latter, that you
- 8 didn't know?
- 9 A. I didn't know.
- Q. Did you understand though at some point
- 11 HBC, an operating arm of Giant Eagle, started to
- 12 distribute certain controlled substances into the
- 13 Giant Eagle retail pharmacies?
- 14 A. Yes.
- Q. Did that have any impact on your job?
- ¹⁶ In other words, did that make any changes to what
- you did as a PDL for controlled substances that
- ¹⁸ were coming from HBC as opposed to those coming
- 19 from McKesson or Anda?
- MR. KOBRIN: Object to form.
- THE WITNESS: No.
- (HBC-Bencivengo Exhibit 10 was marked.)
- 23 BY MR. HUDSON:
- Q. I want to shift gears now and talk about
- 25 the pharmacy audits that you were talking about

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- MR. HUDSON: HBC_MDL00041837 through
- 2 850.
- ³ BY MR. HUDSON:
- 4 Q. It looks like there's -- from the
- ⁵ attachments, it looks like there's four different
- 6 PDFs that were attached to this email relating to
- 7 the narcotic audits.
- 8 Would these have been documents that you
- 9 looked at back in January of 2013?
- 10 A. Yes.
- Q. Did you then begin to use this program
- 12 to input information for purposes of narcotic
- 13 audits?

15

18

- MR. KOBRIN: If you remember.
 - THE WITNESS: Our stores did, yeah.
 - 6 BY MR. HUDSON:
- Q. Tell me, if you would, how that worked.
 - MR. KOBRIN: Object to form.
- 19 THE WITNESS: We always had -- we did
- 20 monthly counts of our narcotics, our CIIs, our
- 21 safe, from the time I got there, from 2000. And
- 22 then some stores kept a perpetual inventory in a
- 23 binder. Some stores kept it on an Excel sheet.
- 24 So we were all doing it, but all doing it a
- 25 different way.

- ¹ previously. So I'm going to hand you what I
- ² marked as Exhibit 10.
- 3 MR. HUDSON: Exhibit 10, the internal
- 4 number is 5033.
- 5 BY MR. HUDSON:
- 6 Q. Mr. Bencivengo, is Exhibit 10 an email
- ⁷ from George Chunderlik to you and others with the
- 8 subject Narcotic Audit Application?
- 9 A. Yes.
- Q. And he's sending this in January of
- 11 2013?
- 12 A. Yes.
- Q. And then attached to this email, it
- 14 looks like the first page, so page 2 of the
- ¹⁵ exhibit, at the top the title is Store
- 16 Requirements Summary, Narcotic Audit Application,
- 17 and then it walks through and talks about how to
- 18 create a baseline and then how the narcotic audit
- ¹⁹ program is going to work.
- MR. KOBRIN: Object to form.
- 21 BY MR. HUDSON:
- Q. Is that right?
- A. That's what it looks like, yes.
- 24 COUNSEL ON PHONE: Can we get a Bates
- 25 number on this exhibit when you have a chance?

- Page 93 So we got to the point where floaters would
- ² come in, dispense something. They didn't know if
- ³ they should go to the binder, to a program. So it
- ⁴ was decided that although we were already doing
- ⁵ it, we were going to write this program and have
- 6 it done all one way, the same way through all the
- ⁷ stores. So that's basically why this was
- ⁸ developed.
- ⁹ BY MR. HUDSON:
- Q. Just describe for me then how this
- program worked and what you as a PDL did as part
- of this process to start narcotic audits.
 - A. So we started step one with the
- 4 baseline. And then from that point on, the
- 15 monthly requirement is every store needs to
- ⁶ complete an audit. So the requirement is every
- month. So January to January 31 you have to do
- ¹⁸ it.
- 19 The program is set up to start flagging on
- 20 the 30th if they're getting up to 30 days. So if
- 21 they did it January 10, but they're for some
- ²² reason going to do it February 15, I'll start
- 23 getting emails that store XXX is out of
- ²⁴ compliance. Even though they're not, they still
- ²⁵ have all of February to do it, it's just alerting

- ¹ me that these stores are still -- so I'll monitor
- ² those as we get towards the end of the month.
- Maybe four or five days before the end of the
- 4 month, if I have any left, I'll pick up the phone
 5 and say, look, just a reminder. You guys haven't
- ⁶ done your audit yet. And every store does this
- ⁷ every month. There's never been an issue with the
- ⁸ store not completing an audit.
- ⁹ Q. So the store inputs information, and ¹⁰ then what happens to that?
- A. Into this program. So then once the purchases and dispensings and everything is into
- 13 the program, I'll get a sheet or I'll get an email
- ¹⁴ that the store submitted it. And then I'll
- ¹⁵ actually get different -- like I might get three
- $^{\mbox{\scriptsize 16}}$ or four drugs that were one off or one over or 30
- ¹⁷ over. We want to know why.
- And a lot of times it's just the way orders
- 19 were applied. But if something is on there that's
- ²⁰ off, there has to be a reason it's off. It can't
- 21 just be unknown. If it's a tablet, sometimes it
- ²² might just be a discount. If it's a bottle, then
- ²³ we're going to dig into it quickly and find out
- ²⁴ what the heck happened to it. That's the purpose
- ²⁵ of this.

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- Q. And then would a report be generated
- ² that would show the comparison between whatever
- the baseline was at the start of the month to the
 end of the month, or how did the audit process
- 5 work?
- ⁶ A. There's two columns. It would say
- ⁷ Expected, On Hand. So if you expected to have 30
- 8 and you had 29 on hand, there's another column
- ⁹ that you have to put a reason. A lot of times if
- 10 you look at the problem, it's a broken tablet.
- 11 That's the reason why we're short.
- 12 Again, if it says expected 600 and we have
- 13 400 and they have unknown, something has to
- ¹⁴ happen. That's my job, to start the
- ¹⁵ investigation.

16

25

- Q. And when, if you recall, did these
- 17 reports begin to be generated?
- A. The first time they put the report in is
- ¹⁹ when we get monthly emails. From the time we
- started this, whenever it was determined we were
- 21 going to start this -- if we started it in --
- Q. And that's what I was trying to figure
- 23 out. When did it start? I mean, it's sometime
- ²⁴ after January of 2013; right?
 - A. Correct. I would assume because we had

- Page 9

 1 a conference call on this thing, it was rolled out
- ² very quickly. So whenever this started, those
- ³ reports started generating.
 - Q. So sometime in early 2013, Giant Eagle
- ⁵ started creating these narcotic audit reports?
 - MR. KOBRIN: Object to form. He
- 7 testified that they were doing it prior to that.
- THE WITNESS: We always were doing -- we
- ⁹ always were counting monthly. This was just a way
- 10 we all do it uniformly.
- 11 BY MR. HUDSON:

14

15

- Q. Right. But you didn't have the reports
- ³ following this program; right?
 - A. Following this program, no.
 - Q. That's all I was getting at. So this
- email, Exhibit 10, there's a program that's now
- being implemented. And as a result of that, then
- 18 there's going to be a monthly audit process that's
- 19 going to be the same at all of the pharmacies
- 20 across all of Giant Eagle?
- 21 A. Correct.
- Q. Then once these reports began being
- 23 generated, for stores in your territory, would you
- 24 say that there were a small amount of audit
- ²⁵ problems, a large amount? What did those reports
 - Page 97

- 1 look like?
- 2 MR. KOBRIN: Object to form.
- THE WITNESS: For the most part, they're
- ⁴ dead on. There's times where, like I said, you'll
- ⁵ get something that's off. If it's usually a
- ⁶ bottle, it's usually either something was ordered,
- ⁷ it wasn't applied at the time we counted it, so
- it wasn't applied at the time we counted it, so
- $^{\,8}\,$ the computer thought we had something. But then
- ⁹ they'll have in the response "On order for
- $^{10}\,$ tomorrow." It just wasn't applied yet. So when
- 11 you apply the order, all of a sudden, we have the
- 12 right amount again.
 - 3 So a lot of times it's just counting. It's
- iust when the reports were ran and what you have
- ¹⁵ sort of in queue to order.
- 16 BY MR. HUDSON:
- Q. Let's say if there's 30 stores in your
- 18 territory, how many would you say have issues in
 - ⁹ any given month?
- MR. KOBRIN: Object to form. What do
- 21 you mean by issues?

- MR. HUDSON: Issues where the count is off or the expected is different than the actual.
- MR. KOBRIN: Object to form.
 - THE WITNESS: Once or twice. It's not

- 1 that big of an issue, because we counted so many
- ² times. We're so controlled on it that we -- we're
- ³ doing back -- every prescription you're filling --
- 4 so you come in and fill a prescription. I count
- ⁵ it twice. I back count it.
- There's a program we have in the computer
- ⁷ that says you should have, and we see if that
- 8 matches up. So we're doing it daily as we're
- ⁹ dispensing, and we're doing it monthly, and then
- ¹⁰ we're doing it yearly.
- 11 BY MR. HUDSON:
- 12 Q. And that's what I'm trying to get a
- 13 sense of, is when you would get those monthly
- ¹⁴ audit reports for the stores in your territory,
- 15 there'd maybe be one item per store --
- 16 A. Yeah.
- 17 Q. -- or would there be some times where
- 18 there's --
- 19 A. If maybe --
- 20 Q. If I could finish my question.
- 21 In a given month are there stores where there
- are no discrepancies between expected and actual?
- 23 MR. KOBRIN: Object to form. Are you
- counting the, quote-unquote, counting issues that
- ²⁵ he referred to earlier, or are you asking him for
 - Page 99
- ¹ things that aren't explained?
- ² BY MR. HUDSON:
- Q. Did you understand my question?
- A. Yeah. Yes, there is. But most of it is
- ⁵ either a broken tablet -- it's accounted for. I
- 6 don't get too many reports that say unknown. If
- ⁷ there's an issue, in the next column, there's a
- 8 reason why it's short.
- Q. Well, I guess what I'm trying to just
- 10 get a sense of is how big overall are the actual
- 11 reports that get emailed to you? Size-wise are
- 12 they big? In other words, are you dealing with
- 13 five issues, are you dealing with 50 issues in any
- 14 given month?
- 15 MR. KOBRIN: Object to form.
- 16 BY MR. HUDSON:
- 17 Q. Does it change greatly, or is it pretty 18 uniform?
- 19 MR. KOBRIN: Object to form. I'm
- ²⁰ unclear what you mean by issues. He's kind of
- talked about different levels of problem here.
- 22 THE WITNESS: Issues, I'm not sure what
- ²³ kind of issues we're talking about. It's anywhere
- ²⁴ from maybe two to ten drugs that they identify on 25 there. It doesn't mean there's issues. Sometimes
- Golkow Litigation Services

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- ¹ there's two drugs and the counts are dead on.
- ² BY MR. HUDSON:
- Q. It's my understanding as part of these
- 4 narcotic audits, reports are generated. Do I have
- 5 that right?
- A. Yes.
- Q. And those are generated each month;
- right?
- A. Yes.
- Q. And those reports are then emailed or
- 11 somehow sent to you?
- 12 A. Yes.
- Q. And do the reports include only your 13
- stores or all of the stores for all of the
- different PDLs?
- 16 A. Just my stores.
- 17 Q. So you only get a report that has just
- your stores?
- 19 A. When store 4016 submits it, hits send, I
- get an email that it was completed with that sheet
- on there that I was telling you about if there's
- any discrepancies.
- 23 Q. And then is there some sort of
- 24 compilation document that gets created each month
- that shows just the total audit for all of Giant
 - Page 101

- ¹ Eagle?
- A. Again, there could be. I'm not
- ³ privileged to that report. I'm responsible for my
- 32 stores.
- Q. So each month for your 32 stores, are
- you getting an individual report from each store?
- Q. And you're saying in any given month on
- average -- and I know these are just averages --
- but each particular store would have how many
- different line items on the report that's sent to
- 12 you?

13

25

- MR. KOBRIN: Object to form.
- THE WITNESS: It could be anywhere --
- 15 I've seen two items on there up to 20 items on
- there. I mean, there's no -- again, I don't want
- to cloud the word issues. It doesn't mean there's
- any issues on there. It's just these were off.
- ¹⁹ Here's the reason why. We're good.
- 20 BY MR. HUDSON:
- Q. If there was an audit though and there
- ²² was an expected amount and then there was an
- actual amount, there's an issue in the sense that

MR. KOBRIN: Object to form.

- ²⁴ the count was off; right?

- ¹ Argumentative.
- THE WITNESS: I'll give you one example,
- ³ the one I keep using. I'm expecting to have 30
- 4 Ritalin in the bottle. I only have 29. I go to
- ⁵ the next column. It says broken tablet. On the
- 6 next visit, I'm going to go in and make sure
- ⁷ there's a broken tablet in there. If there's a
- ⁸ broken tablet in there, we don't have an issue.
- ⁹ BY MR. HUDSON:
- Q. Right. And I guess all I was getting at
- 11 is the idea of the audit is each line item on
- 12 there is a potential issue that's been raised.
- 13 And you're saying you would then go and
- 14 investigate and determine whether or not it's a
- ¹⁵ real issue or something that's already been
- ¹⁶ addressed?
- MR. KOBRIN: Object to form.
- ¹⁸ Misrepresents his testimony.
- 19 THE WITNESS: That's actually correct.
- ²⁰ If the report says here's a potential problem, as
- 21 long as there's no -- like I said, in that next --
- 22 the next column is the column we keep forgetting
- 23 to talk about. If there's a reason in there, then
- ²⁴ nine times out of ten, it's because an order
- ²⁵ wasn't applied yet. There's an open 222 form.
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- ¹ That's the reason. They're not short. They're
- 2 short on paper.
- ³ BY MR. HUDSON:
- Q. Right. And that's all I'm getting at.
- 5 The audit is supposed to bring to your attention
- 6 or the organization's attention where there's a
- 7 potential issue because the count is off on paper.
- But your point is that doesn't mean there's
- 9 an actual real problem with the product. It may
- 10 or may not mean that depending on what the
- 11 explanation is?
- MR. KOBRIN: Object to form.
- 13 THE WITNESS: That's correct.
- 14 BY MR. HUDSON:
- Q. So I've tried to find examples. I'll
- 16 just mark a couple of documents and see if these
- 7 are. What I'm marking as Exhibit 11 is Bates
- 18 labeled HBC_MDL00032853, but the native document
- 19 is a multi-page spreadsheet. I'll hand you that.
- MR. KOBRIN: Do you know if
- 21 Mr. Bencivengo has seen this document?
- MR. HUDSON: I don't. We'll get there.
- ²³ I'll mark this Exhibit 12.
- 24 (HBC-Bencivengo Exhibits 11 12 were marked.)
- 25

- 1 BY MR. HUDSON:
- Q. Have you had a chance to look at
- 3 Exhibits 11 and 12?
- 4 A. Yes.
- Q. The front of Exhibit 11 is dated
- 6 July 7th of 2013, and it looks like this is an
- ⁷ Excel workbook with the title Copy of Narcotic of
- ⁸ Audit Chain Discrepancies Summary 07-01-13. And
- ⁹ then the location was the F:Randy Heiser\Quality
- 10 Folder Joe Millward\compliance
- 11 information.zip\compliance information\compliance
- 12 information\controlled drug procedure\monthly
- ¹³ audit summaries. Did I get that right?
- 14 A. Yes.
 - Q. I'm guessing this probably is not the
- 16 form in which you've ever seen these narcotic
- 17 audits.

15

- A. When the store does the report, this is
- ¹⁹ exactly how the report comes to me per store.
- Q. Right. That's what I was going to say.
- 21 The worksheet is in the same format as the store
- 22 submits it into the program, but this compilation
- document is probably not anything that you as a
- 24 PDL would see because it looks like this covers
- 25 all of the pharmacies.

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- A. These are all the pharmacies; correct.
- O. So, for example, if we look at
- ³ Exhibit 11, it looks like this was the narcotic
- ⁴ audit chain discrepancy summaries from June 1,
- ⁵ 2013 through June 30, 2013; right?
- A. Okay.
- Q. Do you see that at the top?
- 8 A. Yeah.
- 9 Q. So this would be the June 2013 one. And
- then it looks like the first 16 pages would
- 11 relate -- well, the first 15 pages plus half of
- 12 the 16th page looks like on the left you are
- identified as the specialist for those stores.
- 14 A. Okay.
 - Q. So if I'm understanding you right, you
- ¹⁶ would have expected or you would have received
- from each one of the stores here a list of audit
- 18 discrepancies for those particular stores as
- opposed to receiving it in this one big
- ²⁰ compilation document?
- A. Correct. This answers the question
- better that you asked me the first time. So if
- ²³ you look at the first page, down where it says
- 24 pharmacy 178, down to pharmacy 178, that's the
- email I get for store 178, right there. Then from

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- ¹ 201 and vice versa.
- ² Q. And so on and so on.
- A. So by the time this report is generated,
- ⁴ I've already seen all these. I've already taken
- ⁵ action on all these. It's a nonreport. Like I
- 6 said, if it's sent, it's deleted. I don't need
- ⁷ it. I've already seen these reports.
- Q. Got it. So this report, and this is
- ⁹ just one example, but for June of 2013, for
- 10 pharmacy No. 178, it looks like there's 18 issues
- 11 for that store; right?
- 12 A. Okay.
- Q. And then you said though you've got to
- ¹⁴ go look at the discrepancy column to try to figure
- out whether there's some sort of discrepancy
- ¹⁶ identified or not; right?
- A. Correct.
- Q. So for store 178, it looks like there's
- ¹⁹ a variety of different explanations here. The
- ²⁰ first one, it looks like there were 20, a
- ²¹ difference of 20. Then the next one was 20 and
- ²² then 24, 25, 10, 10, 130, 70, 140, 2, 1, 1, 300,
- ²³ 1, 75, 140, 75 and 120. So the discrepancies vary
- ²⁴ quite a bit --
- A. Yes.

- So when you build the prescription, if I
- ² have -- we'll look at the first one on top because
- ³ it's easy. So if I have a prescription for ten of
- 4 these patches and I bill for ten, you can only
- ⁵ bill at the time. It's the time this report was
- 6 ran. You can only bill for one generic
- 7 manufacturer. So you bill for the one generic
- 8 manufacturer, but you used five of this generic
- ⁹ and five of another generic.
- So when the reports were ran, we billed for
- 11 ten of this. We only have five. It says we're
- 12 minus five. But on the other one, we didn't bill
- 13 for it at all. We used that to complete the
- ¹⁴ order. So we're up and over. So they had the
- correct amount of patches on the shelf. It's not
- ¹⁶ an issue.
- 17 BY MR. HUDSON:
- Q. How do you know if it's not an issue
- 19 though?
- MR. KOBRIN: Object to form. He just
- 21 explained.
- THE WITNESS: Because that's why. We're
- ²³ using up old NDC numbers to start using new
- product.product.

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- 1 Q. -- in size; right?
- 2 MR. KOBRIN: Object to form.
- 3 BY MR. HUDSON:
- Q. And then, for example, if we look down
- 5 to the -- the count is off by one. Where the
- 6 expected was 168 and the actual was 167, the count
- 7 is off by one, and that would be an example like
- 8 you talked about where there's one broken tablet
- 9 there; right?
- 10 A. Correct.
- Q. In a number of these though they say we
- 12 are -- like, for example, if you go down a few
- 13 from that one, the expected was 250, but the
- 14 actual was 110. It says we're 140 short on this
- 15 NDC because we are 140 over on NDC 406036301 which
- we used up to get rid of that NDC. What's that
- 17 mean?
- MR. KOBRIN: Object to form.
- 19 THE WITNESS: As you know, there's
- 20 different generic manufacturers. We try to stick
- 21 to one, but there was periods of time where either
- 22 something is unavailable, it's not under contract
- 23 anymore, so you've got to switch manufacturers.
- 24 But you still have to use the old manufacturer up
- 25 first.

- ¹ BY MR. HUDSON:
- Q. Right. But here what you're saying is
- ³ then you're then going and the next time you're
- 4 using a different product and then assigning it a
- ⁵ different product number so the inventory -- to
- 6 make the inventory count right. Did I understand
- ⁷ that right?
- 8 MR. KOBRIN: Object to form.
- THE WITNESS: There's two objects here.
- ¹⁰ There's one object here. So I'm going to bill --
- 11 right now I've been using this up. This is the
- 12 old one. We just got this in. This is sitting
- 13 here brand new. So I'm filling a prescription for
- two of these objects. I bill for two of this
- particular product, not this one. I go over to
- particular product, not any one. 1 go over t
- the shelf. I take this one away. Now thecomputer doesn't know what I'm doing. It says
- $^{\mbox{\scriptsize 18}}$ I've taken two of these. So what do I have? I
- ¹⁹ have minus five -- I have minus one.
- 20 BY MR. HUDSON:

- Q. By why does the computer say --
- A. Because every drug has an NDC number,
- ²³ and we're billing that NDC number.
- Q. So why not just use the one and one so
- 25 that what you're using is consistent with how you

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- ¹ created the inventory?
- A. Because you can only bill one at a time.
- ³ So you bill one. Then you can bill the other one.
- 4 As you take them off the shelf, I'm down to minus
- ⁵ one. I've got two here. But I'm only handing you
- 6 the two that the doctor wrote. Now I have minus
- ⁷ five and one. But at the end of the day, I should
- 8 have one. I have one.
- 9 Q. Until those steps are taken to use some
- other NDC code to then go and replace the one that
- you took that wasn't in the system, there is a
- discrepancy in the system; right?
- 13 MR. KOBRIN: Object to form.
- 14 THE WITNESS: In the system, but the
- ¹⁵ report -- this report is working exactly like we
- ¹⁶ want the report. We can say a hundred percent
- that no one took five patches and put them in
- 18 their pocket. We have the correct number on the
- 19 shelf. There's a reason why. It's not just
- ²⁰ unknown. They can tell you the script number.
- 21 They can look at the prescription. We know every
- 22 step of what happened.
- 23 BY MR. HUDSON:
- Q. I guess I'm just confused why the need
- 25 to take one product and use that even though there

- ¹ BY MR. HUDSON:
- Q. I understand that you're saying you
- ³ understand what you're doing. You have a reason
- 4 why. But it creates an audit discrepancy in that
- ⁵ it shows on this report, the purpose of which is
- 6 to audit inventory; is that fair?
- MR. KOBRIN: Object to form.
- THE WITNESS: No, it's not accurate.
- BY MR. HUDSON:
 - Q. What is wrong with what I just said.
- 11 A. You're saying -- I can read the column
- 12 with you, discrepancy. But it's not really a
- discrepancy because we've determined what the
- discrepancy is. So it's a nonaction.
- Now, I'm not saying that me might go into the
- store during one of my audits, pop open and say,
- okay -- I have this with me and say, they should
- have ten on the shelf. I better make sure they
- have them in there. And I might take a peek in
- the safe just to make sure as a doublecheck.
- That's how I use this report.
- 22 BY MR. HUDSON:
- 23 Q. That's what, I guess, I'm getting at.
- ²⁴ Unless you physically go and look at the count,
- ²⁵ you can't look at the inventory tracking system

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- Page 111
- 1 was -- I agree in every case there's an NDC that
- ² they're saying, well, you used this NDC instead of
- 3 that NDC. I guess I'm just confused as to why
- 4 there's a disconnect between what you can bill for
- 5 and what your inventory says.
- 6 MR. KOBRIN: Object to form.
- 7 THE WITNESS: I'm not sure what you're
- 8 asking. You can only bill for one product per
- ⁹ transaction. So we're billing -- especially if
- 10 you see two. At the time you couldn't even split
- 11 them up. So you only have one chance to bill one
- 12 product. We billed that product. We billed that
- 13 NDC number. And then you use what you've got on
- 14 the shelf until that was gone. Then you flip over
- 15 the order points, the new products. Then this
- 16 goes away next month because now we're using the
- 17 right stuff again.
- 18 BY MR. HUDSON:
- 19 Q. But that does create an audit
- discrepancy in the short term or it doesn't?
- 21 MR. KOBRIN: Object to form.
- 22 THE WITNESS: It doesn't create an audit
- 23 discrepancy. We know what we're doing. We have a
- 24 reason why.
- 25

- ¹ and determine whether it's right or not because
- ² there's a discrepancy between what's being
- ³ reported and the physical inventory that exists.
- 4 And that's why it's popping up on this audit
- discrepancy report; right?
- MR. KOBRIN: Object to form.
- Argumentative. Asked and answered. He's
- testified about what he views as a discrepancy.
- THE WITNESS: There's not a discrepancy
- in inventory. There's a discrepancy -- there's a
- discrepancy that's showing up on a particular NDC.
- I'm not worried about the NDC. I'm worried about
- this store should have ten fentanyl patches. I
- don't care what the NDC is. If they have ten, the
- inventory is on. If they have five, there's a
- discrepancy. But there's no discrepancy here.
- 17 BY MR. HUDSON:
- 18 Q. And I guess all I'm trying to figure out
- is in order to determine that there's ten fentanyl
- patches, how do you go and do that?
- MR. KOBRIN: Object to form. BY MR. HUDSON:

- 23 Q. Do you look in the system or do you
- physically go to the store and look and see how
- ²⁵ many fentanyl patches there are?

- MR. KOBRIN: Object to form.
- THE WITNESS: You can physically go, but
- ³ there's no reason to do that.
- ⁴ BY MR. HUDSON:
- ⁵ Q. Is the inventory system at Giant Eagle,
- 6 is it organized and set up by NDC, or is it set up
- ⁷ by fentanyl patches?
- 8 MR. KOBRIN: Object to form.
- 9 THE WITNESS: It's set up by both. We
- 10 have five boxes of this NDC and we have two boxes
- 11 of this NDC. When you pull up fentanyl patches,
- 12 you can see all the different NDCs you have.
- 13 BY MR. HUDSON:
- Q. But for this report, for one reason or
- 15 the other, Giant Eagle set up a program that was
- ¹⁶ flagging audit discrepancies by NDC number; is
- ¹⁷ that fair?
- 18 A. Yes.
- Q. And whether you agree or disagree with
- 20 whether that's a good system or not, all I'm
- 21 getting at is when you're using a product that has
- 22 one NDC as opposed to another, that's creating a
- 23 discrepancy that's popping up on this report.
- And I think, if I'm understanding your
- 25 testimony right, what you're saying is while it's

- 1 more to add to it.
- ² BY MR. HUDSON:
- Q. If we turn to the next page then, page

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- 4 2, at the top do you see there for that
- ⁵ hydrocodone combination product there were
- 6 supposed to be 805 of that count, and there were
- 7 only 801?
- 8 A. Yes.
 - Q. So that count is off by four; right?
- A. Yes.
- Q. Would you agree that that would be a
- 12 problem?

13

- MR. KOBRIN: Object to form.
- 14 THE WITNESS: You're asking for an
- opinion. It could be a miscount. It's not
- 16 something we're going to -- when it becomes a
- problem is if every month I see minus two, minus
- ¹⁸ three, if a trend starts forming.
- 19 BY MR. HUDSON:
- Q. So something like this where the count
- 21 would only be off by four and the reason given is
- ²² "Unknown," would that be something that you would
- consider to be a problem?
- 4 A. No, because I'm looking at what the
- ²⁵ headers are. This particular store purchased a

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- ¹ on this report, you don't view it as a true
- ² discrepancy because you have ways of confirming
- 3 that, in fact, the product that's supposed to be
- 4 there is there.
- 5 MR. KOBRIN: Object to form.
- THE WITNESS: You were so close. I
- ⁷ don't consider it a discrepancy because I have a
- ⁸ reason why. I expect to have ten patches. I have
- ⁹ ten patches.
- 10 BY MR. HUDSON:
- Q. And all I'm saying is from the
- 12 standpoint of this program, somebody at Giant
- 13 Eagle decided they needed to have this program and 13
- 14 they needed to have whatever column headings it
- 15 has, and whoever decided that, you went with a
- ¹⁶ program that does have a column that says
- ¹⁷ discrepancy.
- And for any time the NDC number -- the counts
- ¹⁹ are off by NDC numbers, those end up on this
- ²⁰ report as being a discrepancy.
- MR. KOBRIN: Object to form. Asked and
- ²² answered. Misstates his testimony.
- 23 BY MR. HUDSON:

- Q. Do you agree with that?
 - A. I've explained it. I don't have any

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 thousand tablets, dispensed 614 of them. They're
- ² off by four. No, I don't consider that a problem
- ³ for this month.
 - Q. Why not?
- 5 A. Because it could just be a miscount.
- ⁶ Four could have got stuck in the tray, thrown
- ⁷ away. There's nothing sticking out right now
- ⁸ based on the quantities that they dispensed that
- based on the qualities that they dispensed tha
- 9 month.
- Q. Go down four more line entries. Do you
- 11 see the one with the oxycodone?
- 12 A. Yes.
- Q. With the 90. So the expected count is
- 14 90 and the actual count is zero, and the reason
- 15 given is "Unknown." Would that be a problem to
- 16 you?
- A. No. I'll tell you why. Because it
- 18 doesn't say 90. It says minus 90. In other
- ¹⁹ words, they dispensed them. They billed for them.
- ²⁰ Then we order them and we gave them to the guy.
- 21 So now we have zero. The explanation should have
- 22 been better. But any time we have more than we
- ²³ should have, I'm not concerned.
- Q. So here you're saying the expected would
- 25 be minus 90, the actual is zero, and the

¹ difference is 90?

- A. The difference is 90, correct, because
- ³ what happened there is a prescription was brought
- ⁴ in. We didn't have any. We had zero. We billed
- ⁵ for the 90 tablets which brought us into the
- 6 negatives. They happened to do the narcotic order
- ⁷ that day. We're expecting minus 90.
- Now, they could have put in there we have
- 9 minus 90, which technically we did because we
- ¹⁰ already billed for it. But then the next day when
- 11 the stuff comes in, we fill the prescription. Now
- 12 we have ten. We probably got, I'm assuming, a
- 13 bottle of a hundred.
- Q. So here even though the actual count is
- ¹⁵ zero, you're saying you think there's an
- ¹⁶ explanation there that would explain the
- discrepancy and it wouldn't raise an issue?
- MR. KOBRIN: Object to form. He didn't
- ¹⁹ say he thinks. He explained the discrepancy.
- THE WITNESS: We were expecting minus
- $^{21}\,$ and we have zero. So at the end of the day, we
- ²² have zero.
- 23 BY MR. HUDSON:
- Q. You turn back to page 5. Down the
- ²⁵ column do you see 1254 is the count, expected

- 1 store 4022 towards the bottom, and then I'm
- ² looking in particular at the fourth from the
- ³ bottom. We've got an expected count of a hundred,

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- 4 an actual count of 80, so we're minus 20 of the
- ⁵ hydrocodone product. And then in the description
- 6 here it says "Not sure how these were lost,"
- ⁷ question mark.
- 8 A. Yeah.
 - Q. Would that be a concern to you?
- A. To me that would be a concern because I
- 11 don't like the -- I don't know how these were
- 12 lost. So my recommendation would be to fill out
- 13 the DEA 106, report it and then get -- we have a
- whole chain of things that happen when we think
- there's a loss.
- Q. Do you know whether or not this one was
- reported to the DEA as lost?
 - MR. KOBRIN: Object to form.
- 19 THE WITNESS: I don't know.
- 20 BY MR. HUDSON:
 - Q. Let's look at the one right underneath
- 22 it. It's another hydrocodone combination product.
- 23 Expected count is 256. Actual count is 206.
- ²⁴ We're minus 50 here. And then the reason given is
- ²⁵ "Miscounts," question mark.

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- 1 count?
- A. What store number are you looking at?
- ³ O. 1225.
- 4 A. What was the number?
- ⁵ Q. 1254.
- 6 A. Okay.
- O. And you see then the expected is 1254.
- 8 The actual is 1239, so you're at minus 15.
- 9 A. Yep.
- Q. And that's a hydrocodone combination
- ¹¹ product?
- 12 A. Um-hum.
- Q. And the reason given or the explanation
- ¹⁴ is "Unknown." Would that be a problem to you?
- A. No, because -- the only problem here is
- 16 the reason. Have you ever seen that product?
- " the reason. Trave you ever seen that product
- Q. I have not.
- A. It's a liquid. It's thick. It's mucus
- 19 thick. So the chances of that being accurate, if
- ²⁰ it's stuck on the side -- they're guesstimating on
- 21 there. I'm not concerned about a tablespoon of
- ²² cough medicine. That's probably along the sides
- ²³ of the bottle somewhere. So again, it's not an
- ²⁴ issue.

25

Q. Let's go to page 6 then. Here we've got

- A. That never flies.
- Q. So this would be another problem?
- 3 A. Yeah.
- ⁴ Q. And would your expectation be that --
- A. It wouldn't be another problem. It
- ⁶ would be the first problem that we talked about
- ⁷ that's actually a problem now. That's a
- 8 considerable amount of tablets.
- ⁹ Q. So the 20 tablets in the line item right ¹⁰ above?
- 11 A. Yeah, these two.
- O. That's all I meant when I said another.
- 13 The first one is the line item where there was
- 14 supposed to be a hundred and now there's 80. And
- then the next one is there was supposed to be 256
- ¹⁶ and there's 206.
- Would you agree that both of those are
- 18 problems?
- A. I would agree. Especially the second one is a problem.
- Q. Why would you say that especially the second one is a problem as opposed to the first?
- A. Again, this is how I do it. It's just that quantity.
- Q. Did you have in your mind if the
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- quantity was less than a certain amount, then it
 probably wouldn't be a problem that would be
- ³ elevated?

9

- 4 A. No. I mean, I just go by the -- I'm
- ⁵ going to lose my train of thought here -- by I
- 6 think it's the DEA if it's a substantial loss. If
- ⁷ you fill 10,000 scripts or 10,000 tabs and you're
- 8 down two tabs, that's not substantial.
 - Q. So either one of these two --
- MR. KOBRIN: Can I just have an
- 11 objection to the extent these two may or may not
- 12 be outside the jurisdiction? Can I have a
- 13 standing objection to the relevancy?
- MR. HUDSON: Yes. You can have a standing objection.
- MR. KOBRIN: Well, as to the relevancy,
- 17 I'm not sure 4022 is inside or outside the
- ¹⁸ jurisdiction.
- MR. HUDSON: I don't think you have to
- ²⁰ make relevancy objections in depositions. I'll
- 21 give you a standing one.
- 22 BY MR. HUDSON:
- Q. So for these two hydrocodone combination
- ²⁴ products where the counts had discrepancies, would
- 25 you expect there to be DEA reports for one or both

- 1 now on store 5878. I'm down the tenth line item.
- ² Here the expected count is 1048 and then the
- ³ actual count is 953. So the count is off by 95
- ⁴ for a hydrocodone combination product, and then
- ⁵ the discrepancy column has listed "Unknown."
- A. Yes.
- Q. Would that be another example of aproblem?
- 9 A. Yes.
- Q. And would you expect there to have been
- ¹¹ a DEA 106 submitted for this particular
- 12 discrepancy?
- 13 A. Yes.
- Q. If we keep going down for the same store
- 15 5878, down close to about ten more line items, the
- count is supposed to be 334 and it's 244. So that
- ¹⁷ count is off by 90 for another hydrocodone
- 18 combination product. Do you see that?
- ¹⁹ A. Yes.
- Q. And there the discrepancy reason given
- 21 is "Unknown."
- ²² A. Yes.
- Q. Is this another discrepancy that would
- rise to the level of being reported?
 - A. It should be to the DEA.

- 1 of these?
- A. I would expect.
- Q. For both or only the second one?
- 4 A. I would expect both.
- 5 Q. Describe for me how that process would
- ⁶ work if there was a discrepancy like this. Who
- 7 within Giant Eagle would then submit that DEA
- 8 report?
- 9 A. The pharmacy manager submits the DEA 106
- 10 as soon as we suspect anything. We don't wait to
- 11 investigate it. It's submitted the day we find
- 12 it. There's a -- I believe Joe Millward made it.
- 13 There's an Ohio investigational form that has the
- 14 steps you need to fill out. It's a box. It's a
- 15 document with three boxes on it. Call the state
- 16 Board of Pharmacy. Called the state Board of
- 17 Pharmacy, check the box off. Do the 106. Fax it
- 18 in. We print it. George gets a copy. And it
- 19 stays open. We contact LP. Rick Shaheen they
- 20 come in and investigate.
- Q. Either Giant Eagle or HBC, somewhere at
- 22 the company I'd probably be able to figure out how
- 23 many DEA 106s were submitted and when?
- 24 A. Yes.
- Q. Let's keep moving back to page 15. I'm

- Q. To the DEA with the 106. And then if we
- ² move down to page 16, we're on the last page of
- ³ the stores in your territory, here we've got the
- ⁴ very last line item for store 6414.
- 5 Do you see there's a hydrocodone combination
- ⁶ product, and the count was supposed to be 414 and
- ⁷ the actual count was 376, so it's off by 38?
- A. Again, I'm going to the other column there, because using the DEA's definition of
- substantial, we used 2484 tablets and we're down
- 1 38. One could argue either way, that's
- 12 substantial or not substantial. They may have
- ³ erred and put it in or they may have not.
- Q. Are you concerned that the reason given
- 15 here is "Unknown"?
- A. Any time we see unknown is when I take a little more -- I dig in a little more, maybe do a
- 18 store visit to see if there's some counting issues
- or whatnot. But that usually gets a flag for me
- ²⁰ when I see unknown.
- Q. Would you say that this particular
- 22 report for June of 2013 would be normal or
- 23 abnormal?
- MR. KOBRIN: Object to form.
- THE WITNESS: You mean see all the

- ¹ emails I get or this particular form?
- ² BY MR. HUDSON:
- O. No, just meaning like this list, the
- 4 line items, the number of line items, the issues
- ⁵ being flagged, the sort of overall.
- 6 If you look at your stores in your territory,
- ⁷ is this about what you'd expect to see every
- 8 month, or is this an abnormal report?
- We can look at this one, too, the other one
- ¹⁰ we've got once you've finished.
- A. (Indecipherable) would fit about --
- 12 let's make sure all the stores are listed. We're
- 13 comparing to this one?
- Q. No. Just in general. What you can
- 15 recall from this audit process, would you say that
- this report though, the audit from June of 2013,
- was pretty normal or in line with the other
- 18 reports or abnormal?
- MR. KOBRIN: Object to form. During the
- ²⁰ entire period that he reviews these kinds of
- ²¹ audits or all audits?
- MR. HUDSON: These particular reports.
- THE WITNESS: I can't say. We're
- ²⁴ talking 2013. I have fresh ones in my inbox with
- 25 two lines on them.

- 1 Exhibit 12. And this looks to be the same exact
 - ² type of report. It looks like it came from the
 - 3 same location on the F drive. The difference is
 - 4 this one is from October of 2013 whereas the first
 - ⁵ one was from July of 2013. So we're about --
 - COUNSEL ON PHONE: Can we get a Bates
 - 7 number on Exhibit 12?
 - 8 MR. HUDSON: Sure. Exhibit 12 is
 - 9 HBC_MDL00032878. But it's another spreadsheet
 - that's a thick document that's -- I don't know.
 - 11 It's not numbered. But it's probably greater than
 - 12 50 pages.
 - 13 BY MR. HUDSON:
 - Q. So if we look at this particular report
 - 15 from Exhibit 12, on the second page, do you see
 - 16 this one is showing that it's an audit
 - 17 discrepancy. It's a narcotic audit chain
 - ¹⁸ discrepancy summary 10/1/2013 through 10/31/2013.
 - 19 A. Yes.
 - Q. So this would be one that was looking at
 - 21 discrepancies from October of 2013, and it would
 - 22 be a report that was generated in early November.
 - A. Okay.

24

- Q. Does that make sense?
- MR. KOBRIN: Object to form.

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- ¹ BY MR. HUDSON:
- Q. That's all I'm getting at, is do you
- ³ feel like this was an abnormally -- because for
- ⁴ the stores in your territory we've got 15 and a
- ⁵ half pages of discrepancies; right?
- 6 A. Um-hum.
- Q. And we went through and we found four or
- ⁸ five discrepancies that rose to the level that you
- ⁹ had indicated that those may need to be reported
- 10 to the DEA with a 106.
- All I'm getting at is that in 2013 and 2014,
- 12 2015, 2016, that kind of timeframe, would this be
- 13 the report in terms of the number of line items
- ¹⁴ and the issues that are being raised that would be
- pretty typical, or do you feel like in June of
- ¹⁶ 2013 there were more issues than normal?
- MR. KOBRIN: Object to form. Asked and
- ¹⁸ answered.
- THE WITNESS: I'm not going to
- ²⁰ speculate. All I can tell you is looking at this
- ²¹ report, this is what it is. I don't have any
- 22 reports to look at to compare it to right now or
- 23 recollection.
- 24 BY MR. HUDSON:
- Q. Let's look then, if we could, at

THE WITNESS: Yeah. Again, the same

- ² answer as the last time. By the time this is
- ³ generated, I've already seen --
- ⁴ BY MR. HUDSON:
- ⁵ Q. Right. Exactly. You beat me to the
- ⁶ punch. So again, same deal, for the first -- it
- ⁷ looks like your stores are listed here on the
- 8 first -- let's count these -- 16, 15-2/3, so about
- ⁹ 16 pages again in this one.
- Again, for those particular stores, you would
- 11 have received their individual reports to you
- ¹² broken down by store. So store 178 would have
- 13 sent you their individual report. Store 203 would
- ¹⁴ have sent you their individual report. You would
- 15 have gotten each one of those separately?
- ¹⁶ A. Right.
- Q. Here if we could take a look again,
- 18 similar in terms of format, and then we've got the
- 19 same discrepancies column here. And again, I just
- 20 want to walk through this and see if there's -- if
- 21 there are discrepancies that would rise to the
- 22 level of being problems that arose from the
- 23 October 2013 audit.
- So if we turn to page 3 of the exhibit, page
- ²⁵ 2 of the spreadsheet there, where it shifts to

- $^{\, 1} \,$ store 209 and then the second line item down on
- ² store 209, we've got a hydrocodone combination
- ³ product where the expected count is 645 and the
- $^{4}\,$ actual count is 523. So we've got a count that's
- ⁵ off by 122.
 - A. Um-hum.
- ⁷ Q. And then in the explanation or
- 8 discrepancies column, it says "Triple counted.
- ⁹ Quantity equals 523." Would that be problematic
- 10 to you?
- 11 A. Yes.
- Q. And then if you look at the line item --
- 13 before we leave that one, so for this one where
- 14 the count was off by 122, would that be a
- ¹⁵ discrepancy that you would expect to be reported
- ¹⁶ with a DEA 106?
- A. The one we just talked about, the minus
- ¹⁸ 122 one?
- 19 Q. Yes.
- 20 A. Yes.
- Q. And then underneath it, we've got a
- 22 count for another hydrocodone combination product
- 23 where we've got a count of -- expected count of
- ²⁴ 392, an actual count of 391. So you're off by one
- 25 there it looks like.

- on ¹ So he starts looking at all his dispensings
 - ² on the report that was generated. For some
 - ³ reason, prescription number 2017666 was written
 - ⁴ for 90. It wasn't on that report.
 - Q. Got it. So he's giving a probable
 - 6 explanation for what happened here?
 - MR. KOBRIN: Object to form.
 - 8 THE WITNESS: He's giving the reason
 - ⁹ what happened. That 90 wasn't on the report.
 - 10 BY MR. HUDSON:
 - Q. I would say he's giving the reason.
 - 12 Only he put three question marks next to what he
 - wrote; right?
 - A. Correct. He's questioning why it's not
 - ¹⁵ on there.

21

- Q. Right. In other words, he's saying,
- 17 look, I think what happened is 2017666 not counted
- on the sheet, question mark, question mark,
- ¹⁹ question mark; right?
- MR. KOBRIN: Object to form.
 - THE WITNESS: He's saying I know what
- 22 happened. We're missing -- we're down 90. I
- 23 found the 90. That's the way it works.
- 24 BY MR. HUDSON:
- Q. I understand. I just don't know why he

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- ¹ A. Correct.
- Q. Would that be a concern?
- 3 A. No.
- Q. If we move back to -- so now I'm going
- ⁵ to go back two more pages. So I'm now on store
- $^{\rm 6}~$ 465. And I'm on the fourth one down where you've
- ⁷ got the Oxy there.
- 8 A. Yeah.
- ⁹ Q. You got an expected count of 113, an
- 10 actual count of 23. So it's minus 90. And in the
- 11 discrepancy it says "201766 not counted on the
- 12 sheet," question mark, question mark, question
- 13 mark.
- MR. KOBRIN: Object to form.
- 15 BY MR. HUDSON:
- Q. Does that make sense?
- 17 A. Yes.
- Q. What does that mean?
- A. Remember, this report is generated off
- ²⁰ things that we've purchased and things we've
- 21 dispensed. For some reason, when he ran this
- 22 dispensing, it says we should have, you already
- ²³ read it, 113. He counts them. We have 23. So ²⁴ his next thing is start an investigation on what
- 25 happens. He's down 90.

¹ would add three question marks after that.

- MR. KOBRIN: Object to form.
- 3 THE WITNESS: We looked at emails with
- ⁴ 16 question marks. I don't know why they do it.
- ⁵ BY MR. HUDSON:
- ⁶ Q. Fair enough. I didn't write this stuff.
- We're just going through it.
- 8 So we go up to two line items here. The
- ⁹ first one and the second one are a couple of
- 10 hydrocodone combination products. It looks like
- ¹¹ we've got a count that's off by three for the
- 12 first one with the description of "Unknown" and
- 13 then a count that's off by nine for the second one
- ¹⁴ and it says minus nine outdated.
- Would either one of those be problematic to you?
- 17 Δ
- A. No, for the same reason. The first one
- 18 is only three tablets on dispenses of 981. There
- 19 could be a miscount.
- On the second one, he actually accounts for
- 21 it. We have nine tablets that are sitting
- ²² quarantined to be returned. We took them out of
- ²³ the system already.
- 4 Q. Outdated, that's like a term of art.
- ²⁵ You know what that means. That would explain

¹ that.

- How about if we go down to the sixth line
- ³ item there. Do you see the hydrocodone
- ⁴ combination product where the expected count is
- ⁵ 521 and the actual count is 493. We've got 28
- 6 that aren't accounted for, and the reason or the
- ⁷ discrepancy is "Unknown." Would that be a
- 8 problem?
- ⁹ A. Based on the way I do it, yes. There's of got to be a reason. It can't just be unknown.
- Q. So would you expect there to be a DEA 12 106 reported for that discrepancy?
- A. I would expect there would be one, yeah.
- MR. KOBRIN: Can we take a break? Do you want to take a break.
- THE WITNESS: Yeah.
- ¹⁷ BY MR. HUDSON:
- Q. Can we just finish this? I'm almost done.
- MR. KOBRIN: Yeah. How many more questions do you think you have?
- MR. HUDSON: Just going through, there's
- probably like, I don't know, six more. They're
 just going to be the same questions every one.
- MR. KOBRIN: Why don't we just take a
 - Page 135

- ¹ quick break.
- MR. HUDSON: Okay. We'll take a break.
- THE VIDEOGRAPHER: We're going off the
- 4 record. The time is 5:29 p.m.
- 5 (Recess from 5:29 p.m. to 5:51 p.m.)
- 6 THE VIDEOGRAPHER: We're going back on
- 7 the record. The time is 5:51 p.m.
- 8 BY MR. HUDSON:
- 9 Q. Mr. Bencivengo, before the break, we
- 10 were talking about this audit report from October
- of 2013, and we are on page 5 of the exhibit,
- which is page 4 of the spreadsheet.
- The particular line item, there's a
- 14 hydrocodone product for store 465, and the
- 15 expected count is 521 and the actual count is 429.
- 16 That count was off by 28 with the reason given as
- 17 "Halmorran", compact?
- 17 "Unknown"; correct?
- 18 A. Correct.
- Q. And in your mind, would that be a problem?
- A. Looking at dispensing 3900 tablets of it, I would probably say no.
- Q. If we look at the next page of this
- 24 exhibit and we go down to the bottom, for store
- ²⁵ 4022, four line items from the bottom, the

- Page 136
- ¹ expected count is 470 and the actual count is 382.
- ² So this time we're off by 88 for a hydrocodone
- 3 combination product with the reason given as
- 4 "Unknown loss."
- Would that create a problem in your mind?
- 6 A. It's a reportable issue.
- ⁷ Q. And by that do you mean a DEA 106
- 8 report?
- 9 A. Yes.
- Q. If we go to the next page, I'm down
- under store 4031 about eight from the bottom. The
- expected count was 36. The actual count was zero.
- And the explanation given is "liquid incorrect
- ¹⁴ measurement."
- Would that make sense that that would cause
- the count to be off by 36?
- A. Yeah. And that's that same liquid we
- 8 spoke about, a very thick viscous liquid. You're
- 19 basically doing a guesstimate. There's nothing to
- 20 measure on the bottle. You're not pouring it.
- ²¹ You're doing this (indicating) and kind of giving
- ²² your best assumption. So that's not an issue.
- Q. You can say definitively you think that
- 24 one would not be an issue?
- ⁵ A. Yeah.

- Q. If we go down to the bottom, the last
- ² one here, again another hydrocodone combination
- ³ product at store 4031. The expected count is 160.
- ⁴ The actual count is a hundred. So we're 60 off.
- ⁵ And the reason given is "Did not dispense any.
- 6 Did not receive any. Missing 60 tablets."
- Would that be a problem?
- A. That would be something that I would
- 9 assume we would report to the DEA 106.
 - Q. If we go to the next page, here for
- 1 store -- now I'm moving to store 3042. And midway
- 12 down the page here, we've got a count where the
- 13 expected count is 20. The actual is zero. So
- we're off by 20 with an explanation of "Unknown."
- Then right underneath that we've got another
- 16 hydrocodone product there where the expected count
- -- invariocodone product there where the expecte
- was minus 1. The actual count is zero. So it looks like we're off by one with the reason given
- ¹⁹ as "Unknown."
- Would either one of those be problematic?
- A. No. That first one is that liquid. So
- ²² we're basically talking about a tablespoon again,
- ²³ a little over a tablespoon of missing liquid we
- 24 can't account for. And the second one, she's
- actually over in tablets. She's over one, not

¹ under.

- Q. So situations where the count is wrong
- 3 because they're over would not be something that
- 4 would raise a problem or a concern?
- 5 A. No, no.
- Q. If we keep back going back, now I'm back
- ⁷ to store 4152. It looks like two-thirds of the
- 8 way down there's an expected count of 213 and an
- ⁹ actual count of 223. So we're off by 10 to the
- positive. Then it says "Unknown."
- 11 MR. KOBRIN: What page are you on?
- 12 MR. HUDSON: They're not numbered.
- 13 Store 4152. The top is 4124. So then it fades
- 14 into 4152. So we're down the last -- it's the
- 15 last line item for that store 4152. We've got
- 16 hydrocodone combination product, expected count of
- ¹⁷ 213, actual count of 223. You're off by ten to
- 18 the positive, but the reason given is
- 19 "Unknown..possible misconduct," question mark,
- 20 question mark.
- 21 When the count is positive like that, would
- 22 that be a potential problem?
- 23 MR. KOBRIN: Object to form. I think
- you misread the used for balance explanation.
- 25 MR. HUDSON: You're right. I did.
- Page 139
- ¹ "Unknown..possible miscount," question mark,
- ² question mark. Thank you.
- ³ BY MR. HUDSON:
- Q. Would that be a potential problem?
- A. No. It probably was somebody got ⁶ shorted.
- Q. If we go to the next page, third from
- 8 the bottom, first line item for store 5830, we've
- ⁹ got morphine, expected count of 20, actual count
- ¹⁰ of zero, so we're minus 20. "Unable to find.
- 11 Previous pharmacist never counted bottles and
- ¹² submitted improperly. Will continue to look on
- 13 shelves as day progresses."
- Would that be an issue?
- 15 A. It was an operational issue, yeah, for
- ¹⁶ the reason given.
- 17 Q. Would that be a reportable event?
- 18 A. It should be.
- 19 Q. So that would be another DEA 106 issue
- ²⁰ if you couldn't find the morphine that was
- 21 missing?
- 22 A. That would be the appropriate thing to 23
- do; correct.
- 24 Q. If you go to the -- nothing on the next
- page. We go to the next one after that. Store

- Page 140 ¹ 5839, Focalin, do you see that line item?
- A. Yeah.
- Q. It's about eight down. Expected count
- 4 of 198, actual count of 138. So 60 are missing.
- What is Focalin?
 - A. It's another form of Ritalin.
 - Q. And then here the discrepancy
- explanation is "I don't feel comfortable on this
- one. Still searching, but no explanation on minus
- 60. Only 30 dispensed last period and never had
- discrepancy before."
 - MR. KOBRIN: Object to form.
- BY MR. HUDSON:
- 14 Q. Would that be a potential reportable
- 15

12

- A. Yeah. We probably should fill out a 106
- based on the dispensing and watch it next month.
 - Q. If you go on down, so I'm still --
- actually I'm not. Now I'm on store 5863. And
- there's a hydrocodone combination product with an
- expected count of 853 and an actual count of 796.
- 22 A. You said 5863?
- 23 Q. I'm sorry. Expected count of 853,
- actual count of 796.
- MR. KOBRIN: Object to form. He's
 - Page 141
- ¹ asking you about the store, I think.
- ² BY MR. HUDSON:
- Q. The store is 5863. The expected count
- ⁴ on the hydrocodone combination product is 853.
- ⁵ The actual count is 796. So it's off by 57. And
- ⁶ the discrepancy says "Possibly miscount since
- 8/4/13 audit."

13

16

- Would that be a problem?
- A. 10,772 tablets, probably a couple
- different generics on that one. That one seems to
- be standing out. So that would probably just be
- put on something we'd watch.
 - Q. If you look to the next one right
- underneath that, now we're at store 5878. What is
- that product, methyphenid?
 - A. Ritalin generic.
- 17 Q. We've got generic Ritalin, expected
- count of 110, actual count of 80. We're off by 30
- and the reason given is "Unknown."
- A. Yeah. It's going to be something we
- 21 should report to the DEA on the form. It looks
- 22 like -- because it's an even 30, it's probably one
- ²³ of those situations -- I'm not going to assume
- ²⁴ what it was.
 - Q. That would be a reportable event?

- A. Um-hum.
- 2 Q. If you go to the last one on this page
- ³ for store 5878, what is that product, dexmethyl?
- A. It's the same. It's an upper, same ⁵ class.
- 6 O. And then there it looks like the count
- is missing by 45, expected 144, actual 99. And
- again, reason given is "Unknown."
- 9 Would that be another discrepancy that would 10 be a problem?
- 11 A. It would be a reportable issue to look 12 into; correct.
- 13 Q. Then if we turn to the next page at the
- 14 top, the first entry we have another hydrocodone
- 15 combination product. The expected count is 1332.
- ¹⁶ The actual is 1233. So the count is short 99, and
- ¹⁷ the reason given is "Unknown."
- 18 A. Yes.
- 19 Q. Would that be a problem for store 5878?
- 20 A. Same answer. It would be reported and
- 21 looked into.
- 22 Q. And then about for the line item right
- ²³ underneath it, which is another hydrocodone
- ²⁴ combination product, it looks like there that the
- ²⁵ count is off by 58. There's 58 tablets missing.
 - Page 143
- ¹ The reason given is "Unknown."
- A. Yeah. At that volume, that's a great
- ³ one. I'm not sure if that was reported or not
- ⁴ because of the tablets dispensed and the
- ⁵ definition by the DEA.
- 6 Q. So 58 tablets missing?
- A. Out of 3000.
- 8 Q. Would be a close call?
- 9 A. Yeah.
- 10 Q. If we go down then to the sixth line
- 11 item, morphine, do you see the count was supposed
- 12 to be 270, and it's 185. So we've got 85 missing.
- And the reason given is "Unknown."
- 14 MR. KOBRIN: Object to form.
- 15 THE WITNESS: Yes.
- 16 BY MR. HUDSON:
- 17 Q. Would that be a problem?
- 18 A. It would be reported on the 106, should
- ¹⁹ be.
- Q. How many DEA 106 reports to your
- knowledge has Giant Eagle filed for stores in your
- 22 territory?
- 23 MR. KOBRIN: Object to form. Do you
- 24 have a time period?
- 25

- ¹ BY MR. HUDSON:
- Q. Ever, if you know.
- A. I don't know. I don't fill them out. I
- recommend to fill them out.
- Q. Do you know if for any of the line items
- ⁶ that we've talked through on Exhibits 11 and 12
- whether there were any DEA reports, 106 reports
- filed for any of these items?
 - A. That's the procedure. So, yes, they
- should have been done.
- 11 Q. Right. I understand. You've testified
- 12 and explained and sort of walked through and said
- 13 yes or no on whether a DEA 106 form should have
- ¹⁴ been filed.

15

- My question is just: Do you know whether any
- ¹⁶ DEA 106 reports were actually filed?
- MR. KOBRIN: Do you have anything to
- show him or anything to refresh him on this?
- 19 MR. HUDSON: I don't.
- 20 MR. KOBRIN: And this is in 2013? All
- the ones you're referring to are in 2013?
- 22 THE WITNESS: I don't know. That's the
- procedure.
- BY MR. HUDSON:
- Q. And consistent with that procedure, it
 - Page 145

- 1 would be the pharmacist at the store that you
- ² would expect to have filed the DEA 106s?
- A. Correct.
- Q. Now having looked at two of these
- ⁵ reports, one from June and one from October of
- 6 2013, do you have any greater sense of whether or
- 7 not these sorts of discrepancies were typical in
- the 2013, 2014 timeframe, or whether or not these
- two reports had more issues than the other reports
- in terms of what you can remember? 11
 - MR. KOBRIN: Object to form.
- 12 THE WITNESS: I can't -- we're
- 13 comparing -- all I can compare is the two things
- you just handed me.
- BY MR. HUDSON:
- 16 Q. You've got no frame of reference beyond
- looking at these two?
- A. I have an email from today. One store
- 19 has two line items on it.
- Q. So it's fair to say that today, you can
- say confidently that the number of discrepancies
- 22 is far less than what we've looked at in
- 23 Exhibits 11 and 12?
- 24 MR. KOBRIN: Object to form. Vague.
- 25 THE WITNESS: It is vague. If I compare

- ¹ the store in my email to one of these stores, yes,
- ² it's lower today.
- ³ BY MR. HUDSON:
- ⁴ Q. All I'm saying is Exhibits 11 and 12,
- ⁵ we've got 15 pages of line items for stores that
- 6 are in your territory; right?
- A. Correct.
- Q. And then today what you're saying is if
- ⁹ we went and looked at that report, it would be a
- o page or less; right?
- 11 A. Correct.
- Q. Were you surprised to see as many issues
- 13 as there were on these reports and in particular
- ¹⁴ relating to hydrocodone combination products?
 - 5 MR. KOBRIN: Object to form.
- THE WITNESS: Just for some operational
- 17 stuff we do with our reporting, I'm not surprised.
- 18 I'm confident most of this stuff is accounted for
- 19 just through errors. It's not on the street
- ²⁰ somewhere. We didn't lose it or sell it. It's
- ²¹ accounted for. I mean, you see from these reports
- ²² we capture every little thing here.
- 23 BY MR. HUDSON:
- Q. The pharmacists who are filling out
- 25 these reports did their very best to try to

- ¹ BY MR. HUDSON:
- Q. Typical for the two reports that we
- 3 looked at, right, from 2013?
- 4 A. Yes.
- Q. We went through and saw, I don't know,
- 6 20 or so items at least from these two months
- 7 where there were hydrocodone combination products

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- 8 that had been missing and the reason given was
- 9 "Unknown"; right?
- A. Well, yeah, but out of how many? 20 out
- 11 of all these? 20 out of 17 pages.
- Q. There's 16 pages of line items with
- 13 discrepancies. All I'm getting at is --
- A. It wasn't all hydrocodone though. We
- 15 looked at Ritalin. You looked at other things
- ¹⁶ besides hydrocodone.
- Q. Sure. But I'm just saying we've looked
- ¹⁸ at hydrocodone line item entries, and there were
- probably 20 of them or so where the reason given
- of for the discrepancy was "Unknown."
 - MR. KOBRIN: Object to form. If we know
- 22 how many there are, we should say how many there
- 23 are.
- THE WITNESS: We looked at hydrocodone
- ²⁵ along with Focalin and Ritalin and things like

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- provide explanations for why these discrepancies
- ² existed; right?
- 3 MR. KOBRIN: Object to form regarding
- ⁴ discrepancies.
- 5 THE WITNESS: Yeah. That's the purpose
- 6 of the form, to capture anything, to itemize it,
- ⁷ to research it.
- 8 BY MR. HUDSON:
- ⁹ Q. So if there was an explanation for
- 10 discrepancies that existed, you would expect them
- 11 to be put in this audit report in the column that
- 12 says discrepancy; right?
- 13 A. Yeah.
- MR. KOBRIN: Object to form.
- 15 BY MR. HUDSON:
 - Q. So were you surprised the number of line
- ¹⁷ items that we walked through where the description
- 18 was unknown?
- ¹⁹ A. Not really.
- Q. Was that pretty typical to have that
- 21 many discrepancies with an unknown explanation?
- MR. KOBRIN: Object to form.
- ²³ Argumentative.
- THE WITNESS: It's typical to the report
- ²⁵ we looked at here today.

- ¹ that. I didn't count them.
- ² BY MR. HUDSON:
- Q. I guess all I'm getting at is one of the
- ⁴ contentions made in this case is that Giant Eagle
- ⁵ had inventory processes and controls in place that
- 6 would catch any errors.
- Can you agree that these reports raise real
- 8 questions about whether or not the inventory
- ⁹ system was counting all of the errors that existed
- at Giant Eagle retail pharmacies?
 - MR. KOBRIN: Object to form.
- THE WITNESS: I can't agree with that.
- 13 I think the reports are doing what it's supposed
- ¹⁴ to do.

- 15 BY MR. HUDSON:
- Q. As you sit here today, can you say under
- oath whether or not Giant Eagle retail pharmacies
- 18 ever figured out what the cause of the
- discrepancies were when the reason given wasunknown?
- MR. KOBRIN: Object to form. It's not
- 22 appropriate on so many levels. He said that they
- ²³ would either fill out a 106 or they would
- ²⁴ investigate it, but to try and --
- MR. HUDSON: He said they were supposed

Page 150 Page 152 ¹ to, Josh. Please don't testify. MR. KOBRIN: Object to form. MR. KOBRIN: -- about a report five THE WITNESS: Only if we suspected a years ago is ridiculous. ³ loss that we were concerned about that we would THE WITNESS: Under oath I can say that, ⁴ open up one of those tabs. So Lynne Kolas would ⁵ be the person to ask. ⁵ yes, we did figure out some. 6 BY MR. HUDSON: 6 BY MR. HUDSON: Q. And as you sit here today, do you have Q. Do you know the locations those would be 8 any idea which ones you did or which ones you to try to figure out what came of those issues? didn't? A. No. 10 10 A. No. Q. And I know you've said this, so I'm 11 Q. And is there any sort of tracking form 11 repeating myself. I just need to make sure the 12 or log that I could look at to try to figure out record is clear. 13 which of these issues were resolved and which ones As you sit here today, for any one of these 14 line items, you don't know what actually happened 14 remained unresolved or unknown? 15 15 in terms of further paperwork filled out by MR. KOBRIN: Object to form. 16 THE WITNESS: I would check with Lynne anybody at Giant Eagle relating to any of these particular line items? ¹⁷ Kolas or George Chunderlik. 18 BY MR. HUDSON: MR. KOBRIN: Object to form. 19 Q. To your knowledge, you're not aware of BY MR. HUDSON: 20 20 any log? Q. Is that fair? 21 A. No. 21 MR. KOBRIN: Object to form. 22 Q. So once you get these audit reports, 22 THE WITNESS: It's not accurate. We 23 there isn't a further report of some kind that's 23 have a procedure in place. I can't sit here and ²⁴ created by Giant Eagle that would then track open say under oath that it was followed a hundred 25 discrepancies that would then give us a report of percent of the times, but we have a procedure in Page 151 Page 153 ¹ what ultimately happened with any investigations ¹ place. If one of these show up as unknown, ² on these items? 2 there's actions that are taken. MR. KOBRIN: Object to form. He said ³ BY MR. HUDSON: Q. Right. That's why I was trying to get a ⁴ what happens. Ask him to repeat it. THE WITNESS: I don't see the report. I ⁵ sense of, if you had any sort of idea how many

6 discussed previously that when there's a loss, we

⁷ file a 106. If we think there's a loss, there's

8 an investigational form I mentioned with three

⁹ boxes on it that gets faxed in the office. It

10 sits open while we investigate with LP.

11 A period of time goes by. If no one 12 responds, then Lynne Kolas will send it back to 13 the store and say whatever happened here. Oh, we

14 found it. It was in the trash. We close it out.

¹⁵ Or we've looked. It's lost. We can't find it.

16 It doesn't mean -- it might have gotten thrown

¹⁷ away. It might have been an error. But they're

¹⁸ all closed out eventually. They don't just kind

19 of sit there kind of hanging out.

20 BY MR. HUDSON:

Q. So where would I go to look to figure 22 out as a result of these audit reports which 23 issues there was further paperwork filled out and 24 then ultimately what happened with those ²⁵ discrepancies?

6 times DEA 106 reports had been filled out, like to

give some sense of -- I'm just trying to gauge

8 whether you have any understanding of whether or

not the procedures that were supposed to be

10 followed were followed for each of the line items

that are on each of these reports.

MR. KOBRIN: Object to form.

THE WITNESS: If they followed procedure, then they were followed. I don't have

any reports. I have no reporting that comes to me

¹⁶ that says these ten stores submitted DEA 106s. I

don't have any access to those reports.

18 BY MR. HUDSON:

12

19 Q. That's what I'm trying to get at, is 20 what you have personal knowledge about. Do you have personal knowledge to know whether or not for 22 these particular line items on these reports the 23 procedures were followed? MR. KOBRIN: Object to form. You're

25 asking him his personal knowledge about particular

- line items in a report that he's never seen beforetoday that's several years old; is that accurate?
- MR. HUDSON: Well, we've got to go back and reestablish the foundation.
- ⁵ BY MR. HUDSON:
- Q. Mr. Bencivengo, you testified before for the line items that related to the stores where
- ⁸ you're a specialist, you would have received the
- ⁹ reports in substantially the same form, but they
- 10 would have come from each store each month;
- 11 correct?
- 12 A. Correct.
- Q. So then once you get those line item
- ¹⁴ reports, my question is: For those where there
- ¹⁵ are still open issues and there's discrepancies
- ¹⁶ and the reason given is unknown, do you, as you
- ¹⁷ sit here today, have any personal knowledge about
- ¹⁸ whether Giant Eagle followed its procedures and
- 19 then filled out any paperwork to then go and
- 20 follow up on those discrepancies?
- MR. KOBRIN: Object to form.
- THE WITNESS: Yes. If and only if it
- ²³ was determined that it was a substantial loss and
- ²⁴ we should start the process. If I'm down one
- 25 tablet out of 10,000, nothing happened.
- Page 155

- ¹ BY MR. HUDSON:
- Q. Right. So in those instances on these
- ³ line items where it was determined that there
- 4 would be a substantial loss, do you as you're
- ⁵ sitting here today have any personal knowledge
- 6 about whether or not anyone from Giant Eagle then
- ⁷ followed up and followed the procedure and filled
- 8 out paperwork to report those issues?
- 9 MR. KOBRIN: Object to form.
- THE WITNESS: Yes. We went through that
- 11 procedure already.
- 12 BY MR. HUDSON:
 - Q. Right. I know. And you've said you
- 14 expected the paperwork to be filled out; correct?
- 15 A. Correct.
- Q. All I'm doing is I just want to make
- 17 sure that I've exhausted what you actually know in
- 18 your head.
- Do you know, as you sit here today, whether
- ²⁰ any paperwork for any of these items was, in fact,
- 21 actually filled out?
- In other words, were you personally involved
- ²³ in the process? Did you hear that it got filed?
- 24 Did anybody report back to you in any way, shape
- ²⁵ or form? Do you know whether or not for the line

- Page 15
- 1 items we've talked about whether or not anybody
- ² actually went and filed the paperwork?
- MR. KOBRIN: Object to form.
- THE WITNESS: I can't tell you from six
- ⁵ years ago whether it happened or not. I know it
- 6 happens. I know what the procedure is. I can't
- ⁷ remember in 2013 if someone filled one out.
- 8 I completely understand. That's all I'm
- ⁹ asking, is the best of your recollection. That's
- o all you can do.
- MR. HUDSON: I don't have any further auestions.
- MR. KOBRIN: Let's go off the record real quick.
- THE VIDEOGRAPHER: We're going off the record. The time is 6:15 p.m.
- (Recess from 6:15 p.m. to 6:34 p.m.)
 - THE VIDEOGRAPHER: We're going back on
- ¹⁹ the record. The time is 6:34 p.m.
- 20 EXAMINATION
- 21 BY MR. KOBRIN:
- Q. Mr. Bencivengo, earlier today in your
- 23 testimony you talked about opioid usage and
- 24 scripts going up and down in the past. I think
- ²⁵ you said that you thought they might have started
 - Page 157
- ¹ going down around 2014. Do you recall that
- ² testimony?
- 3 A. Yes.
- Q. On what did you base that testimony?
 - A. Just on my readings and continuing
- ⁶ education, journals outside of Giant Eagle.
- Q. So that wasn't based on any Giant Eagledata?
- 9 A No.

- Q. What kind of Giant Eagle data did you
- ¹ get? Did you not get specific opioid data
- 12 concerning opioid use?
- A. The only data I get weekly is the Mono
- ⁴ scripts that my 32 stores fill. It's a
- ¹⁵ conglomeration of every script we fill.
 - Q. It's not broken out?
- A. It's not broken out. The only thing we
- ¹⁸ break out is flu shots.
- ¹⁹ Q. We talked about licensed doctors who had
- ²⁰ caused some concerns for pharmacists in the
- ²¹ pharmacies you oversee as a PDL. Do you recall
- 22 that testimony?
- 23 A. Yes.
- Q. And opposing counsel asked you lots of
- ²⁵ questions about whether you refused scripts from

- those doctors as a matter of policy or how you
 kept track of those doctors or which scripts were
- ³ refused. Do you recall that?
- 4 A. Yes.
- ⁵ Q. If a doctor was identified as a licensed doctor who was causing concern for pharmacists,
- what steps would your pharmacists take in yourpharmacies?
- A. Well, I think, for the most part, you go in the stores and see a doctor's name on a cork board, taped to a monitor so that anybody that comes in there is aware that we're not not filling all scripts from this doctor, but we're going to scrutinize and drag that prescription through the mud as much as possible to make sure it's for a legitimate purpose.
- A guy comes in. It's after the hours. We
 can't get ahold of the doctor. It's not getting
 filled. What we normally do after that is send an
 email out at times or call the local stores and
- say we just turned this guy away and this is the
 reason. It goes out to the stores. I've had
- 23 times or I've heard of times where other stores,
- ²⁴ CVS, has called us. If we have a store across the
- 25 street, a competitor, we may call the competitor
 - Page 159
- $^{1}\,$ and say, you know what, we just sent this guy
- ² there with a script. He took it back. He may be
- ³ coming over to you now and this is why. But
- 4 they're in the same area, so they have all the
- ⁵ same docs anyway.
- Q. So even if the person with a script from
 the doctor who's kind of identified by the
- ⁸ pharmacy, even if that particular person bringing
- ⁹ that particular script in didn't raise any red
- 10 flags, you would still scrutinize that script?
- MR. HUDSON: Object to the form.
- ¹² BY MR. KOBRIN:
- Q. Would you still scrutinize the script
 even if the patient bringing in the script from a
 doctor who had caused some concern for your
 pharmacists? Would you still scrutinize it even
 if there were no red flags?
- MR. HUDSON: Object to the form.
- THE WITNESS: If it's from that doctor, is that what you're asking?
- 21 BY MR. KOBRIN:
- ²² Q. Yes.

25

- A. We would scrutinize it.
- Q. How would you scrutinize it?
 - A. Reading the OARRS report, calling for

- 1 the diagnosis whether he wants to give it to us or
- ² not, and only filling it during his business
- ³ hours. And if you can't get ahold of him to
- 4 verify that he even wrote the script, then we
- ⁵ would either give it back or -- it all depends.
- There's two options. We'll call the doctor
- ⁷ in the morning for you. Come back and get it. Or
- 8 the guy might say, no, just give it to me. Then
- 9 we would try to call CVS or send an email out and
- warn we just gave the script back. This is why.
- Q. You said that anyone who comes in can see the name on the cork board. By that do you
- mean anyone, customers?
- 14 A. No. It's back in the pharmacy facing 15 18 .
- Q. So everyone at the store would know to scrutinize this doctor's script?
 - A. The pharmacists, yes.
- Q. We talked earlier in relation to your
- 20 testimony about doctors who were licensed but
- 21 still caused some concern to your pharmacists
- ²² about rejecting scripts. Do you recall that?
 - A. Yes.

23

- Q. And I know you said that you were -- I
- ²⁵ believe your testimony was that you were a hundred
 - Page 161
- percent certain that it happened and the scripts
- ² were rejected, but you couldn't give an exact
- 3 description of when that happened. Do you recall
- 4 that?
- 5 A. Yes.
- 6 Q. Is that accurate?
- A. It's an inexact number. I would say
- 8 that it happens weekly for the main reason, which
- 9 hasn't changed, is they always need it two or
- 10 three days early, early, early. So you start
- 11 billing. It comes back too soon. You look at the
- 12 OARRS report. You see the last time it was
- 13 filled, and we don't fill it.
- Q. So it did happen regularly, we'll say,
- 15 that scripts were rejected at the pharmacy that
- 16 you oversaw?
- 17 A. Correct.
- MR. HUDSON: Object to the form.
- 19 BY MR. KOBRIN:
- Q. Did it happen regularly?
- 21 A. Yes.
 - Q. You testified a little bit about
- 23 thresholds and the thresholds, whether they be
- ²⁴ from McKesson or Anda or HBC. Do you remember
- 25 that?

A. Yes.

Q. And I think at one point you told

³ opposing counsel that at least ten times you had

⁴ not raised thresholds when a store was hitting its

⁵ threshold, I guess. Do you recall that testimony?

- A. Correct, yes.
- Q. When you said that at least ten times
- 8 you had not raised the threshold of a store that
- ⁹ was hitting its threshold, did you mean every time
- 10 the stores hit their thresholds, they raised their
- 11 thresholds except those ten times?
- A. No. I meant that if a store reached out
- 13 to me and said we can't get a product, and they
- ¹⁴ weren't even aware of a threshold, but I get that
- 15 report that was shown to me, at least ten times I
- would have just -- no matter what the reason was.
- 17 Most of the time it was because we were getting
- 18 close to the end. I just would not okay an
- ¹⁹ increase in threshold. The majority of the time I
- ²⁰ get that report and just delete it. I wasn't a
- ²¹ fan of increasing thresholds.
- Q. So they would be up against the
- 23 thresholds or they would be passing their
- ²⁴ threshold and they wouldn't ask you and you
- ²⁵ wouldn't ask them.

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- ¹ I think, a variety of different products, mostly
- ² hydrocodone combination products and Ritalin
- ³ products; is that right?
 - A. Correct.
- Q. A lot of them you said that you could
- ⁶ resolve looking at the explanation provided on the
- ⁷ document; is that right?
- A. Yep.
- ⁹ Q. And then there were a handful that you
- o said might require further investigation or a DEA
- ¹¹ 106?

12

13

- A. Correct.
- Q. What does it tell you that there were a
- 14 lot on here that related to -- that raised
- ⁵ issues -- strike that.
- What does it tell you -- what does it mean to
- you that there are lines on this report that are
- 18 resolved in the report or that you can resolve
- 19 simply by looking at the report?
- MR. HUDSON: Object to the form.
- 21 BY MR. KOBRIN:
- Q. Strike that.
- We saw a lot of different amounts that the
- count was off. Some of them were off by one.
- Some of them were off by as much as 90; is that

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- A. Correct. They didn't know there was a
- ² threshold. They didn't know there was a
- ³ threshold. They never asked if there was a
- 4 threshold and never asked me to increase the
- 5 threshold, so I didn't do it.
- ⁶ Q. So the at least ten times was situations
- ⁷ where they explicitly asked you and you said no?
 - A. Correct. Specifically called, said we
- ⁹ can't get this. I need you to help me get it.
- Q. We can return to Exhibits 11 and 12 for
- 11 a moment. Do you recall opposing counsel walked
- 12 you through a couple of lines on the pages in
- 13 these audit reports or documents that related to
- 14 your stores?

8

- 15 A. Yes.
- Q. How many stores do you oversee as a PDL?
- 17 A. 32
- Q. And there are about -- I think opposing
- 19 counsel represented there were about 15 pages of
- ²⁰ your stores in here?
- A. Correct.
- Q. So there's less than a page per store;
- 23 is that right?
- 24 A. Correct.
- Q. And opposing counsel walked you through,

- ¹ right?
- ² A. Yes.
- Q. And some of them you said were off
- ⁴ because there's a tablespoon or less that's going
- ⁵ to stick to the container; is that accurate?
- ⁶ A. Correct. It's the same medicine over
- ⁷ and over. It's a thick cough medicine.
- and over. It's a timek coagn medicine.
- ⁸ Q. So those seem to be small discrepancies;
- ⁹ is that accurate?
- MR. HUDSON: Object to the form.
- BY MR. KOBRIN:
- Q. Are those discrepancies significant to
- 13 you?

- A. No.
- O. What does it mean that there are
- ¹⁶ discrepancies that aren't significant to you that
 - ⁷ are in this report?
- A. It tells me that Giant Eagle has these
- 19 stringent guidelines in place to capture every
- 20 little thing down to a tablespoon of liquid that
- ²¹ in the big picture is totally irrelevant because
- ²² we're eyeballing something.
- Not only does it capture a tablespoon of
- ²⁴ liquid. It itemizes it, makes you put a reason in
- ²⁵ why. And for the majority of the time, there's no

- ¹ discrepancy. We know where it's at, and we don't ² have a loss.
- O. Some of them were as high as 90 as we
- ⁴ just said or even higher in some cases. How
- ⁵ many -- strike that.
- How many pills do your pharmacies dispense each month?
- A. Well, let's put it this way. My 32
- ⁹ stores a week dispense -- last week they dispensed
- ¹⁰ 450,000 scripts. And if they were all just
- 11 scripts for ten, it's thousands and thousands and
- 12 thousands and thousands of pills.
- 13 Q. So being off by one or two or a
- 14 tablespoon or even being off by amounts in the 10s
- ¹⁵ and 20s or even higher, is that a significant
- 16 loss? Is that a significant margin of error?
- A. No. It's not a significant loss when
- 18 you're talking -- that's what they're calling for.
- 19 Because if you using thousands of tablets and
- ²⁰ you're down ten, it's not a significant loss.
- 21 Q. You mentioned that for the few that
- ²² opposing counsel identified where the issue could
- 23 not be resolved by looking at the document, that
- ²⁴ Giant Eagle would fill out a DEA 106 form; is that
- 25 right?

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- MR. HUDSON: Object to the form. It
- ² mischaracterizes the testimony and the evidence.
- You can answer.
- THE WITNESS: We fill out a 106 form.
- ⁵ That's the procedure we're supposed to follow;
- ⁶ correct.
- ⁷ BY MR. HUDSON:
- Q. So for the ones that were unresolved and
- were significant, would you fill out an 106?
- THE WITNESS: Those are the ones, not 11 all. Not all the unknowns are filled out, just
- 12 the ones that we deem are significant losses.
- 13 That starts the process, 106. We don't wait for
- ¹⁴ any investigation. We fill the 106 form out, get
- 15 it in, which can be amended later when we find
- 16 them.

25

- ¹⁷ BY MR. KOBRIN:
- Q. And that significance test, is that
- 19 something that Giant Eagle created or is that 20 something --
- A. It's something the DEA keeps it gray.
- ²² If you feel that that number is a significant
- ²³ number of the tablets you dispensed, then get it ²⁴ in.
 - Q. So the DEA says they only want you to

1 report significant --

- A. Significant losses, yeah.
- Q. That's what they say?
 - A. That's why I keep using that word. It's
- ⁵ not a Giant Eagle thing. That's from the DEA
- website.
- Q. After you fill out the 106, is Giant
- Eagle done with its issue here --
 - A. No.
- Q. -- with resolving the numerical
- 11 discrepancy?
- A. No. We have people run reports in the
- 13 background of everything we ordered from whether
- it's Anda, our warehouse, or whatnot. We go
- 15 through all dispensings, make sure all that is
- ¹⁶ added up.
- 17 There was an example in here where that one
- 18 script was missing that we were supposedly short
- 19 90, but the script was missing. So we weren't
- 20 short 90. There's times where they dispense
- 21 something. We have minus. We should have zero.
- ²² We should have ten. They dispense -- the script
- 23 is for 90. We have 10. So we're down 80 on the
- ²⁴ report, but then the next day it comes in. So
- ²⁵ we're back to even again.

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- LP gets involved. Rick Shaheen will come
- ² out. He comes out to any store. We ask him to
- ³ come out to look at cameras, to do investigations.
- 4 Two instances come to mind right now where we
- 5 actually saw the pharmacist while he's talking to
- 6 another team member take the bottle of tablets and
- ⁷ just throw them in the garbage can. When we see
- that, both times the pharmacist actually went into
- the dumpsters at Giant Eagle, not our trash, but
- the big huge dumpsters in the parking lot and
- 11 found the tablets.
- 12 Q. So you were able to the video to show
- 13 that a pharmacist inadvertently had thrown them
- away? 14
- 15 A. Yeah.
- 16 Q. And then that pharmacist went out and
- 17 got them?

19

- 18 A. He went out, yeah.
 - Q. So this is after this. You guys kind of
- ²⁰ work to resolve it and then do you contact the DEA
- and say you found it?
 - A. Well, I close out that other form I was
- telling you about. We email Lynne and say this
- closes out. What happens from that point on is
- 25 the office. I don't know after that.

- Q. And you mentioned LP. What is LP?
- 2 A. Loss prevention.
- Q. And they're the people who kind of help
- ⁴ you research all these issues at the next level?
- A. Yes.

1

- 6 O. I think we're all set.
- 7 MR. KOBRIN: Pass the witness.
- 8 RE-EXAMINATION
- 9 BY MR. HUDSON:
- Q. In terms of scripts rejected, you
- 11 testified that it happens weekly. Is that just
- 12 your sense from, as you sit here today, the best
- 13 of your recollection?
- A. It's my sense of just from me being in
- 15 the store from the time period we're talking, to
- ¹⁶ conversations about compliance with my team
- 17 members, what are some of the reasons we're
- 18 turning away scripts.
- Q. Is there any reason why Giant Eagle
- 20 couldn't have kept a scripts rejected log or
- 21 written down on the computer system or somewhere
- 22 each instance where a prescription was rejected
- 23 and the reason it was rejected?
- MR. KOBRIN: Object to the form.
- THE WITNESS: There would be no reason

- ¹ doesn't look right to me. I'm not filling this
- coesist look right to life. This lot mining this
 script. In my professional judgment, this isn't
- ³ legitimate. Here's the name and what they were
- ⁴ trying to fill and then the reason for rejecting
- ⁵ it is because this doesn't look legitimate to me
- ⁶ and I think it's a possible risk of diversion.
- ⁷ Is there any reason why Giant Eagle
- 8 pharmacists couldn't as a matter of practice have
- ⁹ kept a log of prescriptions where they decided not
- o to fill them?

11

21

- MR. KOBRIN: Object to form.
- THE WITNESS: I don't know. I don't
- know why we would ever look at that log. I do not
- 14 know what purpose it would serve. We've already
- ¹⁵ determined we're not filling it.
- 16 BY MR. HUDSON:
- Q. Well, one purpose would just be to have
- 18 some sense, as we sit here today, of how many
- 19 prescriptions there were that were at risk of
- 20 diversion that were rejected; right?
 - MR. KOBRIN: Object to form.
- THE WITNESS: It would help you here
- 23 today, yes. It would help what you're trying to
- 24 go after. It would help. But it wouldn't give us

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⁵ anything.

- ¹ to keep a log like that. You're determining
- ² whether you're going to fill something or not fill
- ³ it. You make the determination. You can put into
- ⁴ the computer refilled too soon or whatnot. If you
- ⁵ take the script back, there's no record in the
- ⁶ computer of the script.
- ⁷ BY MR. HUDSON:
- 8 Q. Right. All I'm saying is in the
- ⁹ computer system or somewhere could Giant Eagle
- 10 keep a log of scripts that were rejected due to
- 11 suspicion of diversion?
- MR. KOBRIN: Object to form.
- THE WITNESS: No, because some of those
- don't even get into our system. If you bring a
- piece of paper to me and I do everything that we
- ¹⁶ spoke about here for the last -- since 1:00 or
- ¹⁷ 2:00, that prescription might not get dropped
- ¹⁸ through our system and even get in the system. So
- 19 there's no record of the prescription even there.
- ²⁰ We just hand it back to you. You take it away.
- 21 BY MR. HUDSON:
- Q. Right. I guess what I'm saying is, is
- 23 there any reason why Giant Eagle couldn't keep a
- ²⁴ log of some kind or a repository, like you take
- 25 the script and you go, this thing, this just

- 1 BY MR. HUDSON:
- Q. Well, it would help Giant Eagle, too,
- ³ because if you said that weekly -- it's your sense
- 4 that weekly pharmacists within your territory are
- ⁵ rejecting filling prescriptions, you could go to
- 6 that rejected prescription log and look at it.
- ⁷ And then we'd be able to say, yeah, Pennsylvania
- 8 is right. Look down the log. Every week there's
- ⁹ a pharmacist that's not filling a prescription.
 - MR. KOBRIN: Object to form.
 - with Robins. Coject to 1
- 11 Argumentative.
- 12 THE WITNESS: That was my response. It
- 13 would help your case, but it wouldn't do anything
- 14 for me. I would never have to see that. They
- 15 didn't fill the script. They did what they're
- 16 supposed to do.
- 17 BY MR. HUDSON:
- Q. Were you ever concerned or to your
- ¹⁹ knowledge was anyone at Giant Eagle ever concerned
- 20 about diversion of opioids?
- A. All of Giant Eagle is concerned. Any
- pharmacist, any pharmacy is concerned about
- ²³ diversion of opioids.
- Q. Would keeping records and trying to
- 25 track the reasons why prescriptions are not filled

- ¹ potentially serve a role to Giant Eagle in
- ² becoming better at preventing diversion?
- 3 MR. KOBRIN: Object to form.
- THE WITNESS: I don't believe it would. 4
- ⁵ BY MR. HUDSON:
- Q. Similarly, on Exhibits 11 and 12, when
- you look at the line items, there's well over a
- 8 hundred, probably a couple hundred line items from
- pharmacies in your territory of inventory
- 10 discrepancies just for these two months, right --
- 11 MR. KOBRIN: Object to form.
- 12 BY MR. HUDSON:
- 13 Q. -- that we've looked at?
- 14 A. We looked at about 20 discrepancies.
- 15 The rest of the report are all resolved issues.
- 16 Q. Well, let's look at back then at
- 17 Exhibit 11. We looked at 20 discrepancies where
- the reason for it was unknown; right?
- 19 MR. KOBRIN: Object to form. If we're
- 20 going to say 20, we should know what we're talking
- ²¹ about here.
- 22 BY MR. HUDSON:
- Q. We went through. The record is what is.
- ²⁴ We went through them; right? Whatever it is it
- 25 is.

24

- 25
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- A. We looked at some. We looked at some.
- Q. Right. There were a number that we
- ³ walked through where the reason for it was
- 4 unknown; right? But in these two reports, in each
- ⁵ report there's well over a hundred discrepancies
- ⁶ that are being reported by pharmacies that are in
- your territory; correct?
- 8 MR. KOBRIN: Object to form.
- 9 THE WITNESS: No. I don't know where
- 10 that number is coming from.
- 11 BY MR. HUDSON:
- 12 Q. Let's look at Exhibit 11 then. We're
- 13 going to look on the left. The specialist is Fred
- ¹⁴ Bencivengo. If we look down the first page, we've
- ¹⁵ got 23. If you go to the next page, 35. I mean,
- 16 you just go on down. It's pages; right?
- 17 Then we go to the third page, the next page,
- ¹⁸ every one of these line items are a discrepancy
- where the inventory count is off; right?
- 20 MR. KOBRIN: Object to form.
- 21 BY MR. HUDSON:
- 22 Q. We're up to page 7. We keep going.
- ²³ Page 8, page 9, page 10, page 11, page 12, page
- ²⁴ 13, page 14, page 15, up through half of page 16,
- 25 those are all pharmacies that were in your

- 1 territory where the count at the store was off.
- In other words, the expected count -- when
- they went to audit it, the expected count was
- different than the actual count.
- MR. KOBRIN: Object to form.
- THE WITNESS: No, based on counting of
- certain NDCs as we discussed. But the majority
- that I'm looking at out of the ones you just read
- have all been resolved.
 - I don't want to keep going around and around
- in circles. But the 20 that we spoke about that
- 12 were unresolved or unknown were issues. No action
- is needed here. This report is working as needed.
- There's expected. There's an actual.
- 15 There's a discrepancy. There's a reason why
- there's a discrepancy. All pills accounted for.
- BY MR. HUDSON:
- Q. Where is the column that I look at that
- says issue resolved?
- A. Discrepancy, we are 20 short on this NDC 20
- because we were 20 over on the other NDC. 20
- over. Under is zero. We have the right amount.
- 23 Q. Which we used to get rid of?
 - A. Yeah.
- Q. So in your mind, as you sit here today,

- 1 your view is that that discrepancy is resolved?
 - A. Yes.
- Q. But up until the point that they used
- 4 one product to get rid of the other product, at
- some point in time, that inventory count was off?
- A. Perpetual, yeah, on paper.
 - Q. Right. That's all I'm getting at, is
- the idea that the inventory count or the inventory
- system was beyond there being any issues and that
- there was this closed system where the count was
- 11 tracked closely all the way through until the
- prescription was filled.
- 13 All I'm getting at is Giant Eagle created
- this system to do an audit, and at least in the
- two months that we've looked at, the audit report
- generated well over a hundred items each month
- where there's a discrepancy between what was
- expected to be there and what was actually there?
- 19 MR. KOBRIN: Object to form.
- 20 BY MR. HUDSON:
- 21 Q. Do you agree with that or disagree with 22 that?
- 23 MR. KOBRIN: Object to form.
- 24 THE WITNESS: I disagree with it based
- on -- we're saying two separate things. The

- ¹ inventory -- I don't care about the discrepancy
- ² report. The inventory is there. We're expected
- ³ to have it. We have it. But we have an
- ⁴ explanation. We also have a report -- we also
- ⁵ have this other -- like we're 20 short in NDC
- 6 because we're 20 over.
- We also have -- we also have an NDC that we
- 8 shouldn't have any that we have 20. So the math
- ⁹ works. They found it. That's the purpose of
- 10 this, to make sure that we have the correct number
- 11 of tablets, not the correct number of NDC, just
- 12 the correct number of tablets.
- 13 BY MR. HUDSON:
- Q. Somebody at Giant Eagle though decided
- 15 to come up with this audit program, and it's
- ¹⁶ flagging well over a hundred issues. Can we agree
- ¹⁷ with that?
- ¹⁸ A. Yes.
- Q. Now, when you talked about thresholds,
- ²⁰ do you know, do you have any sense, even a
- 21 ballpark idea, of how many times stores within
- ²² your territory were up against hitting thresholds
- ²³ each month over the 12 years you were a PDL?
- ²⁴ A. No.
- Q. I don't believe I have any further

- ¹ happening at the pharmacy?
 - A. Yes.
- ³ Q. Thank you. No further questions.
 - RE-EXAMINATION (Continued)

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- BY MR. HUDSON:
- Q. When you say this is a good record of
- ⁷ what's happening at the pharmacies, what do you
- 8 mean by that?

14

- ⁹ A. It shows that we're in control of the ¹⁰ inventory.
- Q. Where do I look on that report to see that everything that's supposed to be in the
 - ³ pharmacy is in the pharmacy?
 - MR. KOBRIN: Object to form.
- THE WITNESS: This discrepancy, we've covered it. My answer is not going to change.
- 17 BY MR. HUDSON:
- Q. I understand. I'm just trying to figure
- ¹⁹ out from that report how you reach the conclusion
- 20 that the system is working when we went over a
- 21 number of items where the explanation for the
- ²² discrepancy is unknown. We only looked at two
- ²³ reports from two months.
- MR. KOBRIN: Object to form.
- ²⁵ Argumentative. Asked and answered.

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- ¹ questions. Thank you for your time.
- 2 RE-EXAMINATION
- 3 BY MR. KOBRIN:
- Q. One quick question. Opposing counsel
- ⁵ just raised the fact that someone came up with
- 6 this program and it's flagging over a hundred
- ⁷ issues. You noted that a lot of those issues were
- 8 resolved; is that right?
- ⁹ A. Correct.
- Q. What does that tell you about the system
- 11 that's flagging all the issues even though they're
- 12 resolved?

13

- A. It's collecting everything. We don't
- 14 have to have a report that shows us this. We're
- ¹⁵ overkilling. If the purpose of keeping -- if the
- ¹⁶ purpose is diversion, preventing diversion, then
- we're doing it.
- We're caught up on NDC numbers, but we have
- 19 the right amount of stuff in the pharmacy, and
- 20 that's what this report is telling me. That's why
- 21 I look at the report. He counted 14 or 20 on
- ²² here. Mostly every single one of those were
- ²³ accounted for. There were no issues on this
- ²⁴ report.
- Q. Is this a good record of what's

- THE WITNESS: I've already answered that
- ² question. I don't know what else to add to that.
- ³ BY MR. HUDSON:
- Q. I just want to give you another chance
- ⁵ if there's anything you can think of as to why it
- 6 is in your mind you think that those reports
- 7 indicate that Giant Eagle was dealing with all of
- 8 the issues to prevent diversion when we went
- 9 through several -- a lot of items on each one of
- 10 the reports and the reason for the discrepancy was
- unknown and they were hydrocodone combination
- 12 products.

- MR. KOBRIN: Object to form.
- ⁴ Misrepresents the record. Argumentative.
- THE WITNESS: That's not factual. We
- ¹⁶ went through about 20. Some were hydrocodone.
- 17 Some were Ritalin. Some were dextromethorphan.
- 18 So yes, there were some on there, but there were a
- lot of others on here that are unresolved.
- MR. HUDSON: No further questions.
- 21 THE VIDEOGRAPHER: This marks the end of
- 22 the testimony of Fred Bencivengo. We are going
- 23 off the record. The time is approximately
- 24 7:00 p.m.
- Whereupon, at 7:00 p.m., the taking of

	Page 182		Page 184
1	the instant deposition ceased.)	1	COMMONWEALTH OF PENNSYLVANIA) ERRATA
2	are instant deposition educed.)		COUNTY OF ALLEGHENY) SHEET
3		2	
		3	-,
4			pages of my deposition given on January 22, 2019,
5		4	and wish to make the following, if any,
6		_	amendments, additions, deletions or corrections:
7		5	Page Line Change and reason for change:
8		7	
9		8	
10		9	
11		10	
		11	
12		12	
13		13	
14		14	
15		15	
16		16 17	
17		18	
18			In all other respects, the transcript is true and
19		-	correct.
		20	
20		21	
21			FRED BENCIVENGO
22		22	
23			day of, 2019.
24		24	N. D.II
25		25	Notary Public
		45	
	Page 183		
1	COMMONWEALTH OF PENNSYLVANIA)		
2	COUNTY OF ALLEGHENY) SS:		
3	CERTIFICATE		
4	I, Ann Medis, Registered Professional		
	Reporter, Certified Livenote Reporter and Notary		
	Public within and for the Commonwealth of		
	Pennsylvania, do hereby certify:		
8	That FRED BENCIVENGO, the witness whose		
9	deposition is hereinbefore set forth, was duly		
10	sworn by me and that such deposition is a true		
11	record of the testimony given by such witness.		
12	I further certify the inspection,		
13	reading and signing of said deposition were not		
14	waived by counsel for the respective parties and		
15	by the witness.		
16	I further certify that I am not related		
17	to any of the parties to this action by blood or		
18	marriage and that I am in no way interested in the		
19	outcome of this matter.		
20	IN WITNESS WHEREOF, I have hereunto set		
21	my hand this 25th day of January, 2019.		
22			
23	Notary Public		
24	•		
25			
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